

# Virtual Care Innovation Network

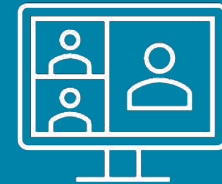
A community health collaboration founded by  KAISER PERMANENTE®

## Virtual Convening #2

May 4, 2021



Please use the chat box  
to ask questions.



This webinar is being  
recorded.

# Zoom Housekeeping

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2

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3

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4

Click "Rename" to confirm



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# Zoom Housekeeping

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Follow instructions for dialing in

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Enter your Meeting ID & Participant ID  
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# Agenda

- **Cohort Spotlight**

- *Danielle Hull, San Mateo County Healthcare for Homeless and Farmworker Health Program*
- *Cedric Johnson, Unity Care Northwest*
- *Margarita Sol, Community of Hope*

- **CCI Connected Care Accelerator Journey Map**

- **Small Group Discussion**

- **Next Steps**

# Cohort Spotlight



SAN MATEO COUNTY HEALTH

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MEDICAL CENTER**

Danielle Hull,  
Clinical Services Coordinator

# Telehealth Pilot @ Maple Street Shelter



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Healthcare for Homeless & Farmworker  
Health (HCH/FH) Program  
May 4<sup>th</sup>, 2021

# Vision & Goals



## Vision

Create accessible space at shelters for patients to access comprehensive virtual care with San Mateo Medical Center (SMMC)

## Long-term Goals

- Establish shelter telehealth stations as points of access for virtual visits
- Improve access and turnaround time for new patient appointments to establish care
- Standardize process of collaborative care model between PCP and PHPP Mobile Clinic for homeless shelter patients
- Establish desktop as access point for behavioral health



# Current Set-up

The pilot is taking place at an adult homeless shelter in Redwood City, CA called Maple Street Shelter

- Part of LifeMoves shelter network
- HCH/FH currently has a care coordination contract with this organization
- <100 residents but will be ramping up to over 200 residents in coming months

SMMC offers in-person, telephone, and virtual face-to-face visits

- Virtual face-to-face platform is Doxy.Me
  - Cloud-based, can connect using any browser/smartphone

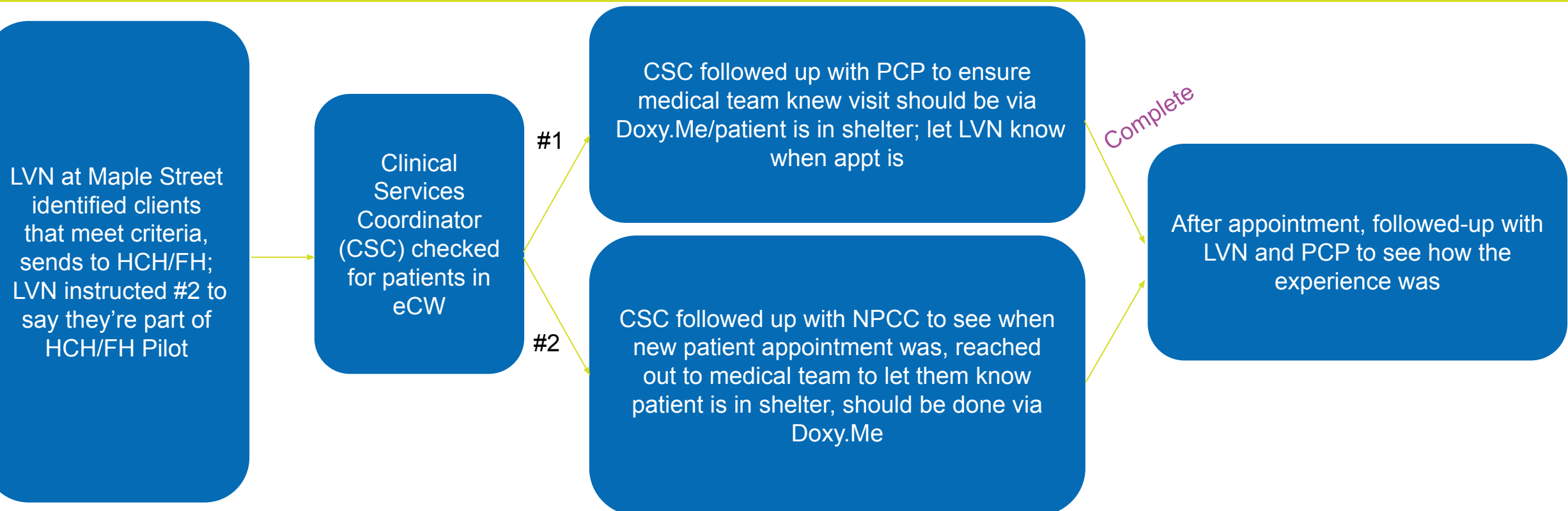
Desktop setup in the clinic space at the shelter

- Used in evenings by the PHPP Mobile Clinic
- No peripheral equipment installed yet
  - We've purchased a digital otoscope and Eko stethoscope and ECG
- Landing page on desktop set for Doxy.Me



# Process Map for Test #1

- Criteria: Medicare eligible (65+) [due to expanded reimbursement for video visits]
  - Client #1: already connected with a PCP at SMMC and due for a visit
  - Client #2: is not connected with SMMC; needs new patient appointment (**could not connect**)



# Lessons Learned

## Client #1

- Successfully used desktop at Maple Street Shelter for Doxy.Me visit
  - Provider stated good connection and CM assisted patient with access; initially connected on mobile device
- Short turnaround time between conversation with PCP and letting LVN know
  - Need better communication strategy between CSC and LVN

## Assessing experience

- PCP follow-up was unstructured
- No patient survey after visit

# Challenges

- Going to in-person appointments is one of the few allowable reasons to leave shelter due to the pandemic
- Information sharing between shelter and medical center is manual (no shared information system)
- Use of Doxy.Me not widely standardized
  - Most providers and patients not comfortable with the new platform
  - Providers all have access to Doxy.Me
- COVID-19 Testing and Vaccine efforts come first
- Staffing of HCH/FH Program



# Next Steps

Create “living document” in Microsoft cloud to monitor current shelter clients & cross match with SMMC

Create Doxy.Me “waiting room” for PCPs; would simplify process of finding provider on platform for homeless patients in shelter

## Communications:

- Draft flyers for patients to notify them of this service
- Alert PCP’s and medical staff that patients at shelter can connect via desktop

We are also working with the LVN at Maple Street to organize a gift card incentive for using the desktop and completing surveys

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**Questions?**



SAN MATEO COUNTY HEALTH  
**SAN MATEO  
MEDICAL CENTER**

# CONTACT US

## **Healthcare for Homeless & Farmworker Health Program**

• [SMMC\\_HCH\\_FH\\_Program@smcgov.org](mailto:SMMC_HCH_FH_Program@smcgov.org)

**Danielle Hull, Clinical Services Coordinator**

• [dhull@smcgov.org](mailto:dhull@smcgov.org)



# Questions & Answers

5 minutes



# Cohort Spotlight



Cedric Johnson,  
Quality Improvement Manager

# Virtual Care: Patient Satisfaction

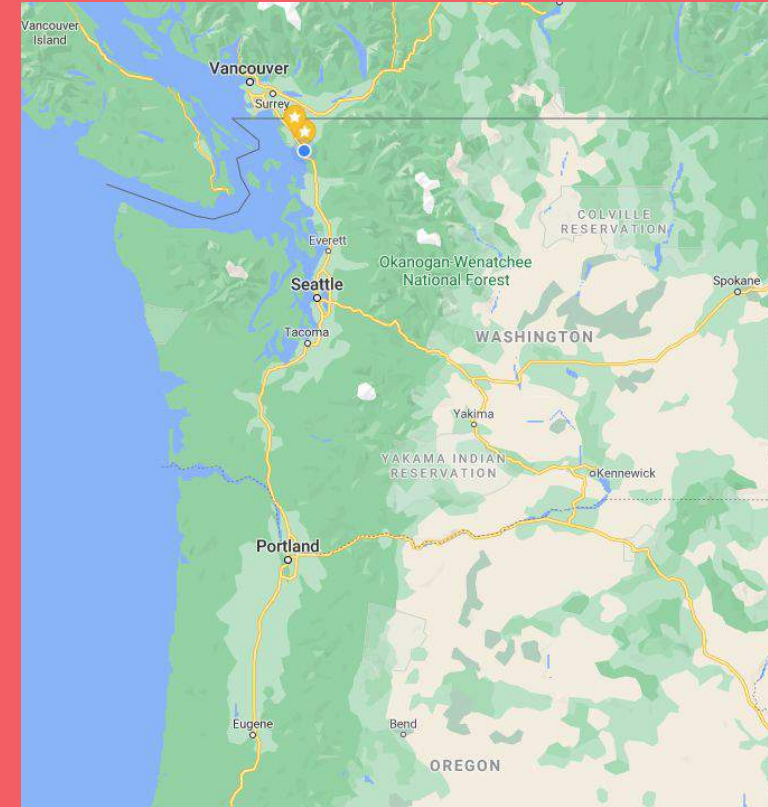
## Virtual Care Innovation Network Virtual Convening #2 May 4, 2021

Cedric M. Johnson, Quality Improvement Manager  
Unity Care Northwest



# Who We Are

- FQHC located in Whatcom County, WA with clinics in Bellingham and Ferndale
- 19,600 unduplicated patients in 2020
- 21,446 unduplicated patients in 2019
- Approx. 1 in 10 Whatcom Co. residents utilize our services

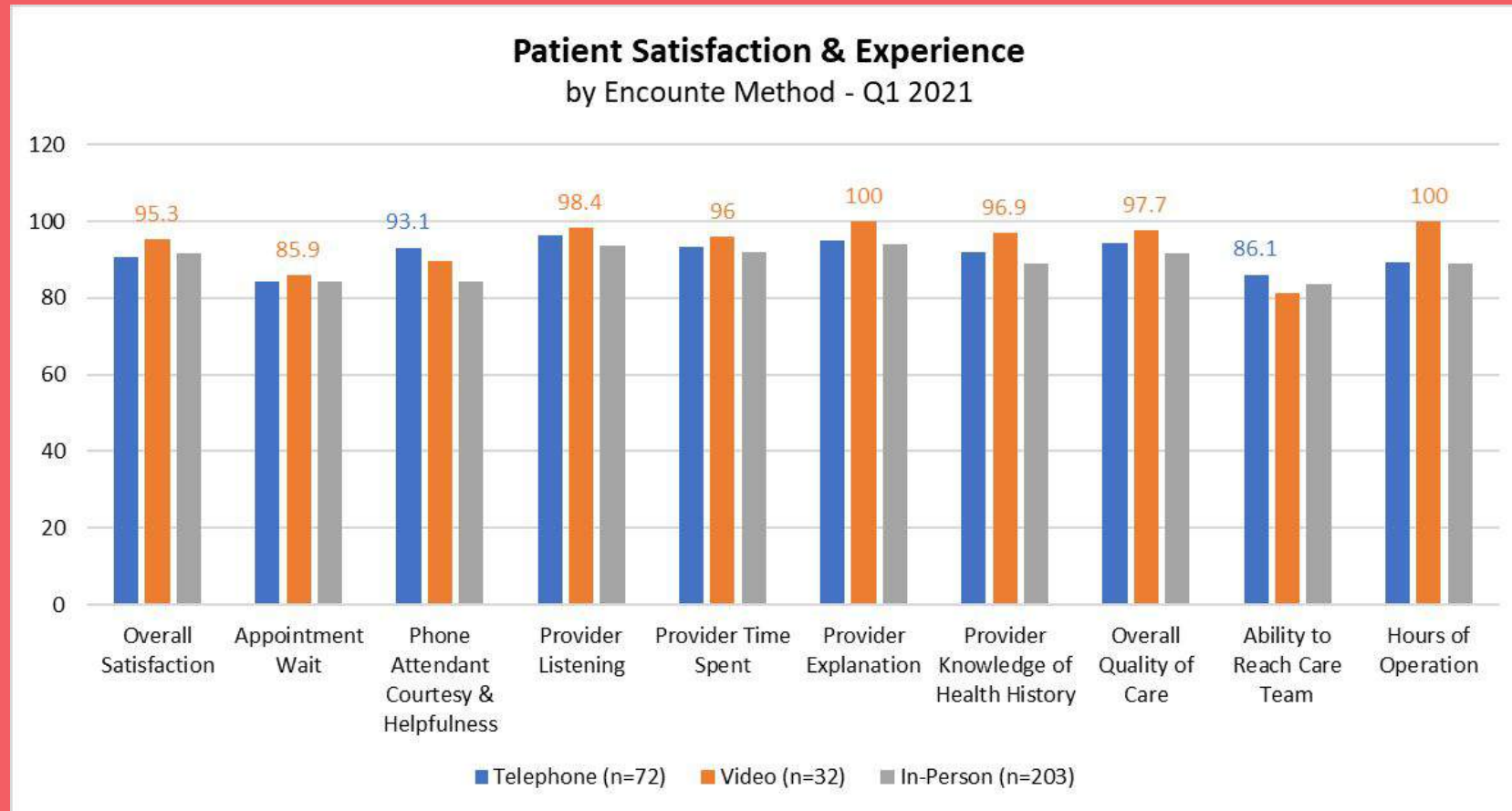


# Patient Satisfaction & Experience Survey

- The Crossroads Group
- Surveyed 100 CHCs nationally, 22 in WA (Q4 2020)
- State, regional, and national benchmarks
- Telehealth and COVID-specific questions added March 2020



# Patient Satisfaction & Experience Survey



# Burning Questions

- What advertising strategies have folks found to be successful for telemedicine?
- What platforms are people using and how would you rate your experience?
- Is anyone doing Medicare Wellness videos via telemedicine?
- Is anyone using online scheduling for telemedicine visits and how is that process working?
- How are you dealing with paperwork (signatures)?
- Roles and responsibilities – do you have dedicated staff for troubleshooting, registration, scheduling, “rooming”, etc.?
- How many have providers working from home? What kind of policies and procedures, security measures, IT support?
- What are the challenges experienced with Medicare Advantage plans and reimbursement on FQHC-specific telehealth codes (like G2025)?

# Cohort Spotlight



Margarita Sol,  
Lead Care Team Nurse





# Questions & Answers

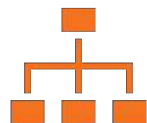
5 minutes

# Connected Care Accelerator

The goal of CCA is to provide a testing ground & support for organizations to **rapidly design, test and share solutions** to effectively care for patients using virtual care strategies.



12 month program from August 2020 - August 2021



23 organizations across California

- 17 FQHC's or FQHC Look Alikes
- 4 Public Hospitals or County Systems
- 2 Community Clinics



What CCA participants have achieved:

- Health Centers with highest % of video utilization conducting more than a quarter of telehealth visits by video
- Many health centers focusing on building infrastructure to implement video visits



# What is a Journey Map?

A visualization of a person's or peoples' experience that showcases the layers of their experience over time.

The insights uncovered through journey mapping help teams enhance and improve their workflows.





# CCA Solutions by Patient Journey

## CCA Solutions by Patient Journey

powered by  Connected Care Accelerator

## Infrastructure, Leadership & Project Assets

Journey map of direct resources shared by Connected Care Accelerator teams

### Key Themes

Opportunity to bring these approaches together as a standardized system. Abundance of approaches developed to educate patients on how to sign up and join telehealth visit.

Opportunities to convert to video visits at appointment making largely unexploited.

Opportunity to develop processes and support structures for more streamlined conversion into telehealth earlier in the patient journey.

Many of the assets developed to support the telehealth experience, centered around workflows and staff education.

Assets can be easily adapted for RPM including agreements & consents, policies & procedures, implementation plans and tool kits.

### Patient Facing



### Internal Facing Operations



### Internal Facing (RPM Ops)



(RPM)



# Activity: Update the Report Out Dashboard

Clinic Connection Report Out Dashboard						
Ensuring our patients have access and working closely with interpretive services to optimize Telehealth visits.						
		April			May	
Organization Name	Project Lead Name	What's going well?	What has been challenging?	What did you learn today that you plan on taking back to your team?	Did your team try something new since our last convening?	
Bay Area Community Health	Katherine Haley					
CHAS Health	Roy Cantu					
Clackamas County Health Centers	Andrew Suchocki	Ensuring our patients have access and working closely with interpretive services to optimize Telehealth visits.	Patients unable to take advantage of video visits.			
Community of Hope	Aaron Gerstenmaier	Quick transition to virtual care during the pandemic; virtual rooming by medical assistants; teamwork between providers and MAs during remote visits. Behavioral health staff have maintained productivity and patient access through virtual care. Call center transitioned fully to working from home.	Patients resistance to virtual care, affecting productivity of remote providers. Technical difficulties with remote platform to provide team based care and interpretation services. Defining the role of virtual care as more providers are coming back to in person care.			
Cowlitz Family Health Center	Gerry Melgar					
GPW Health Center	Jackie Maldonado					
HealthWorks for Northern Virginia	Saba Lemma	We were able to rapidly set up telehealth visits providing our patients with a safe, secure, accessible means of primary, BH, and dental healthcare. We established workflows for telehealth	Technical difficulties for patients connecting to video have limited what we can achieve in our virtual visits. We are reviewing our workflows with our new billing team to be sure that all virtual visits are accurately coded for reimbursement. We continue to be			



# Next Steps



# We want your feedback!

Post-Webinar Survey | **2 minutes**





# Save the Dates!

2021							2022
Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan
Virtual Convening Webinars (Clinic Connection)		Virtual Convening #3 July 20 12 – 1:30 PM PST			Virtual Convening #4 October 19 12 – 1:30 PM PST		Virtual Convening #5 December 16 12 – 1:30 PM PST
Quarterly Expert Webinars (in partnership with Applied Project Track)	Combined Convening #1 June 8 12 – 1:30 PM PST		Combined Convening #2 August 17 12 – 1:30 PM PST	Combined Convening #3 September 21 12 – 2:00 PM PST		Combined Convening #4 November 18 12 – 2:00 PM PST	Combined Convening #5 January 18 12 – 2:00 PM PST

# Pre-Work #3

Due: Tuesday, June 1<sup>st</sup> by 3:00pm PST



Join the Virtual Care Innovation Network Club



Complete Pre-Work #3 thread in the club:

- Update the Report Out Dashboard by answering the questions under May



Update your Data Reporting Dashboard monthly

# Resources

Check out CCI's favorite virtual care articles, and feel free to share articles you're reading on the ["Virtual Care Articles & Reading!"](#) thread in the Club.



## Learning Hub

Access the Learning Hub for resources to support your efforts to advancing virtual care.



## Telehealth Deployment Maturity Assessment

Access progress with your organization's telehealth deployment



## ABCs of Quality Improvement (QI)

Short-Course series that provides a step-by-step approach to improving performance through brief videos, interactive activities, and peer sharing.



# Thank you!

For questions, contact:



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(she/her/hers)

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Manager

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