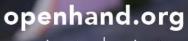
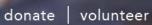
"Project Open Hand's food is the best medicine for my diabetes."

-ROSSIE, BAYVIEW









#MealsWithLove

Project Open Hand





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#### Who We Are





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# FOOD = LOVE

#### EVERY SINGLE DAY AT POH









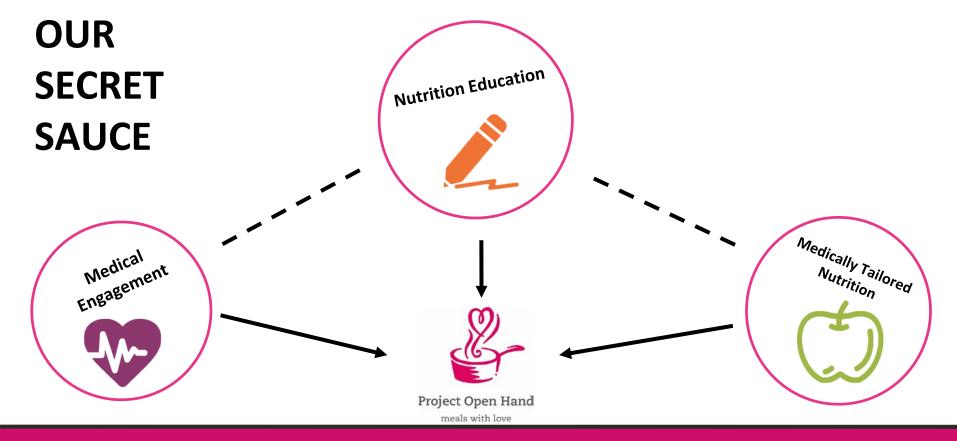
Project Open Hand

#### Who We Serve

- Medical nutrition services for seniors and those battling life-threatening illnesses.
- Diagnoses Eligible
  - Diabetes Type 2
  - Breast Cancer
  - Cardiovascular Disease
  - End-stage Renal Disease
  - HIV AIDS







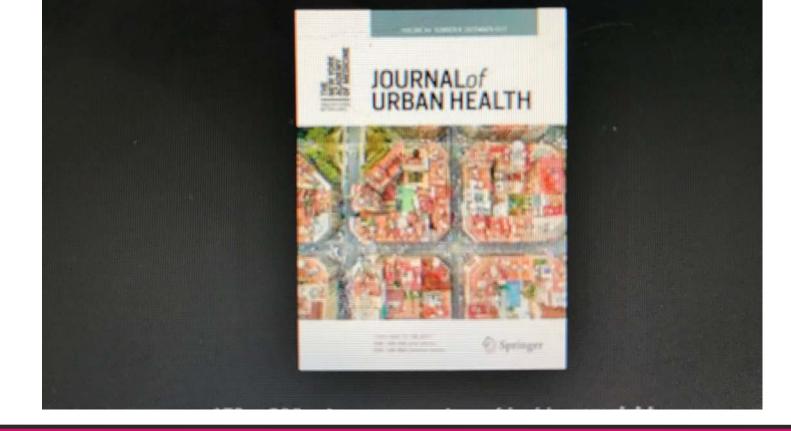




#### Medically tailored meals can and should be delicious!



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meals with love





Project Open Hand meals with love







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#### **California Medi-Cal Pilot Program**

Research Partners	FOOD IS MEDICINE CALIFORNIA COALITION University of California San Francisco
Population	High utilizers of Medi-Cal
Measures	Statewide Preventable Readmission
Concludes	July 2021



**Project Open Hand** 

# Our challenge

- Create partnerships throughout urban CA
- The majority of California's population
- Consistent protocol
- Collect, process and use pristine data across 6 CBOs, DHCS/Medi-Cal and 7 counties



# San Diego, Los Angeles, Santa Clara, **Alameda**, San Francisco, Sonoma and Marin



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# Alameda County Partners

- The Public Hospitals
- The Clinic Consortium
- FQHCs
- The Health Plan (s)
- Kaiser
- Sutter



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### **Our Failures**

- Highland Hospital
- Alameda Alliance
- La Clinica de la Raza
- Kaiser



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### Barriers to Success

- The "perfect" gets in the way of the "good".
- Communication
- Irregular process assessment and course correction
- Perspective and Reward



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### Care Neighborhood & Project Open Hand



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# Necessary Ingredients

- Aligned Goal
- Shared Problem
- Champions
- Bottom line benefit
- Ambition and Ego
- Vision



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# Aligned Goals

- Improving our patients'/clients' health
- A more effective approach
- Sustainable and replicable model
- Return on Investment
- Disruptive interventions
- A stronger community



### Shared Problems

- \$34B preventable readmissions
- Repetitive failure/recidivism
- Wackamole
- Health disparities
- Funding
- Burnout clients and staff



# Identifying Champions

- Front line and throughout
- Medical
- Political
- Health system
- Care transition teams
- Social workers



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### Bottom Line Benefit

- Capitated models and penalties
- Reverse incentives
- Expansion of ICD10
- Tax payers
- Demonstrate the ROI and scalability



# Ambition and Ego

- Need to disrupt the failing system of care
- Need to prove the model
- Need to be on the cutting edge
- Need to be excited and proud (and exhausted)



### Vision



**Project Open Hand**