Moving Clinics Upstream Virtual Session

Forward Planning: Addressing Food Insecurity from the CBO Perspective

January 28, 2021





Agenda

- Opening Remarks & Icebreaker
- CBO Panel Discussion
- Open Q&A
- MCU Reminders & Next Steps

Moving Clinics Upstream

In partnership with Cedars-Sinai, CCI launched Moving Clinics Upstream, a 2-year learning community to support 10 clinics in Los Angeles in building capabilities to address social needs, with an emphasis on food insecurity & transportation.



MCU Support Team



Diana Nguyen Program Manager



Briana Harris-Mills Senior Program Coordinator



Megan O'Brien Senior Program Manager



Tammy Fisher Senior Director

Welcome Back from Cedars-Sinai





Jasmine Guevara Associate Program Officer, Community Benefit Giving Office Icebreaker:

What is one meal that brings you comfort?

- 1. Type your response in the Chat Box. Don't press send yet!
- 2. When prompted, press send.
- 3. Watch the waterfall of responses!

Today's Panelists



Jeff Bailey, Director of HIV Access

APLA Health



Pearson King, Agency Relations & Food Manager

Food Forward



Richard Ayoub, CEO

Project Angel Food

APLA Health

• **Mission:** To achieve health care equity and promote well-being for the LGBT and other underserved communities and people living with and affected by HIV.

• Services Offered:

- Healthcare (Primary, Dental, Preventative)
- Vance North Necessities of Life Program (NOLP) Food Pantries
- Housing Support Services
- Panelist: Jeff Bailey, Director of HIV Access



Food Forward

 Mission: Fights hunger and prevents food waste by rescuing fresh surplus produce, connecting this abundance with people in need and inspiring others to do the same.

• Services Offered:

- Collects surplus fresh fruits and vegetables that would otherwise be wasted
- Donates the recovered produce, 100% free of charge, to hunger relief agencies across Southern CA
- Panelist: Pearson King, Agency Relations & Food Manager



Project Angel Food

• **Mission:** Prepares And Delivers Healthy Meals To Feed People Impacted By Serious Illness, Bringing Comfort And Hope Every Day.

• Services Offered:

- Creates a tailored meal plan by individual needs and medical treatments
- Provides in-depth nutritional counseling to empower clients
- Deliver meals to each client one day per week, Monday through Friday
- Panelist: Richard Ayoub, CEO



Looking Ahead: March Presentation Showcase

- MCU teams will be asked to "pitch" their project presentations during the March Presentation Showcases. Presentations will be 8 minutes maximum.
 - Teams present during March 23rd and 24th.
 - You will receive information on how to sign up for a time slot.
- Teams are encouraged to invite key stakeholders (e.g., senior leaders, organizational partners, potential funders, etc.) to help build buy-in and further engagement beyond the program.

Preparing Your Presentation

- Focus on the storytelling! Engage your audience by sharing your journey and learnings in this program.
- Find ways to simplify your presentation and highlight key points.
- Use real pictures to bring your presentation to life!

For more tips, check the end of this slide deck.

Moving Clinics Upstream Reminders

Action Items:

- **ASAP:** Sign up for a date to present. Email to come!
- **ASAP:** Identify and invite key audience members to your March Showcase date.
- Now March 16: Update your presentations.
- **March 17:** Submit your final Project Presentations to CCI by uploading it to the Google Drive folder.

Save the Date:

- February 18 (11am): Optional Presentation Office Hours
- March 3 (1pm): Optional Presentation Office Hours
- March 23: Transportation Presentation Showcase
- March 24: Food Security Presentation Showcase



Thank you!

Webinar recording and slides will be sent out through email and posted on careinnovations.org/resources. T Untitled - Edited



How to make a more compelling presentation to gain support and momentum for your ideas



If you learn and adopt this 7-part narrative structure you will:

- experience more engagement with the audience
- garner support from others that believe in what you're trying to make happen
- get faster decisions or resources from those you need it from





A 7-part structure based on great story telling





Our structure for fostering change

- 1. A story
- 2. The challenge
- 3. Your work
- 4. A plan for change
- 5. Benefits
- 6. Consequences
- 7. An ask





A little more detail

- 1. A story of a user or situation
- 2. The challenge or problem
- 3. How you looked into the challenge
- 4. Three to four points of a plan for change
- 5. Benefits of succeeding with the plan
- 6. Consequences of failing to act
- 7. A call for specific support and action





Presentation Inspiration: WEAVE



Improving your presentation 20 or so pointers to consider

Ways to make you presentation better

- 7-part narrative structure ~ aim for 7 minutes
- Craft the first sentence you'll say for each slide to create clear transitions and flow
- Use specific visual, tangible language
- Use an image for a slide simple and large
- Keep to the purpose of each slide in the narrative
- Put notes of what you want to say in the presenter notes, not as points on the slide

Ways to make you presentation better 2

- Use real pictures from your organization and project
- Show a specific detail that communicates a larger point
- Make one meaningful word or phrase large in the middle of the slide
- Share a compelling statistic or fact
- Vary the beat or pacing of your presentation
- Vary your voice level for emphasis

Critique your own presentation

- What's the first impression of this slide? Does it support the purpose of the slide?
- Does your text, if any, communicate directly and simply?
- Do you come into the slide with a clear and powerful sentence?
- Do your slides work well visually as a set?

Critique your presentation

- In going through your presentation, can you adjust the first sentence to create better transitions and flow?
- In going through your presentation, where do you struggle to make a clear point?
- Where are you sharing too much?

Resources for Building Your Presentation

Free images:

- unsplash.com
- pixabay.com
- pexels.com
- other CCI resources