

CCI

CENTER FOR CARE  
INNOVATIONS

# KP Transformation Accelerator

In-Person Learning Session #3

Tuesday, July 24, 2018

Center for Total Health | Washington, D.C.



# Today's Big Awesome Agenda

1. Overview of KPTA Shared Advocacy Project
2. Team Project Lightning Rounds
3. Data Governance to Optimize Data for Population Health Management
4. Case Study
5. Data Analytics Capability Assessment and Action Planning
6. Lunch
7. Using Data to Drive Population Health Activities
8. Team Time & Next Steps



Materials and slides for today's learning session are available at:

<https://www.careinnovations.org/accelerator-team/>



Population Health

Data Analytics

Innovation & Design Thinking

Technology Solutions

Delivery System Reform

Community-Centered Care

ABOUT

PROGRAMS

GET INVOLVED



The Resource Center

STAY UP-TO-DATE!

# Transformation Accelerator Support Portal

OVERVIEW

UPDATES & CALENDAR

PROGRAM RESOURCES

RESOURCE LIBRARY

TEAMS & PARTNERS

# Today's Faculty



SA Kushinka



Jerry Lassa



Boris Kalikstein



# Who is in the room?

## Health Center Teams



Mary's  
Center



**GREATER BADEN**  
MEDICAL SERVICES  
Primary and Preventive Health Care



## Support Partners & Faculty



**CCI**  
CENTER FOR CARE  
INNOVATIONS



**RPCC**  
Regional Primary Care Coalition



**KAISER PERMANENTE®**

# Where are we in our Transformation Accelerator journey?



# Regional Primary Care Coalition

Kaiser Permanente Transformation Accelerator  
Shared Project

July 24, 2018



# Regional Primary Care Coalition

*Building Knowledge, Catalyzing Action*



An active collaboration and learning community of local funders, primary care coalitions representing over 50 safety-net providers and community-based organizations serving residents of National Capital Region.

## RPCC is committed to advancing regional partnerships, policies and practices that

- Improve health care access and quality.
- Build integrated systems of care.
- Address the underlying determinants of health.
- Reduce health disparities.
- Promote health equity.
- Create healthy, safe and thriving communities for all residents across the National Capital Region.

# Transformation Accelerator Shared Project

## Purpose

- To build a framework for collaboration among Prince George's County Community Health Centers.
- Educate policy-makers and community leaders about the role and contribution of Community Health Centers.

## Participants

- Executive Directors or designated representatives from CCI Health and Wellness, Family and Medical Counseling, Greater Baden, La Clinica del Pueblo and Mary's Center.



## Shared Project Goals

- Create a shared impact statement and common “ask” for Prince George’s County policy-makers and elected officials.
- Increase Health Center participation in health planning processes and advocate for policies and programs that will improve the health of County residents.
- Educate County Executive and County Council members about the contributions of the Community Health Centers and advocate for support for health services for the uninsured and policies that improve the health and well-being of all County residents.
- Develop strategies to address key health concerns in Prince George’s County.

## Why is this important now?

- Of 24 Maryland Counties, Prince George's County is ranked 14<sup>th</sup> in health outcomes and 22<sup>nd</sup> in availability of clinical services.
- There are significant health disparities experienced by the Hispanic community and portions of the African American population.
- There is increased recognition that these disparities are associated with inequities that include: access to care, income, education level, and immigration status.
- Community Health Centers and hospital community benefits have brought significant health resources into the County.
- Collaboration and better coordination promotes more efficient use of resources and enhances efforts to address health needs in under resourced communities.
- Partnerships with state and local health departments, community leaders and other stakeholders are essential to creating a comprehensive approach to improving the health of all Prince George's County residents.

## Accomplishments

- Created a briefing paper on the *Prince George's County Health Care Landscape*.
- Developed a consensus advocacy position proposing a program to establish a primary health care program for the uninsured.
- Conducted meetings with Councilmember Danielle Glaros to promote a children's health program.
- All Health Centers participated in Prince George's County's inaugural Health Equity Forum.
- Health Centers met with the Chief Health Officer to request inclusion in health planning and propose a program for providing primary health care services for uninsured County residents.



## Next Steps

- Increase opportunities to collaborate with the Health Officer and DOH staff.
- Conduct briefings for current and newly elected County Council members.
- Meet and brief the newly elected County Executive.
- Strengthen the framework for the Prince George's County Community Health Center Collaboration so that it continues forward.

## How You Can Help!

- Document progress related to health care access, health screening and quality health care.
- Collect and share patient stories that demonstrate success—improvements in health outcomes, patient engagement, overcoming barriers and engagement with the community.
- Recommend collaborative strategies to improve patient care and maximize our collective impact on the health and well-being of Prince George’s County residents.



# Team Project Sharing: Story Boards

## Lightning Rounds

1. Greater Baden Medical Services
2. La Clínica Del Pueblo
3. Mary's Center
4. CCI Health & Wellness Services
5. Family and Medical Counseling Service, Inc.

## Story Board Components

- Your core team
- Aims and measures
- Primary drivers and changes
- Data visuals such as run charts, graphs, or tables
- Learnings and challenges





# Team Project Sharing: Lightning Rounds



**GREATER BADEN**  
MEDICAL SERVICES  

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Primary and Preventive Health Care

# Greater Baden Medical Services

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## Team Members

- Debra Apperson CRNP, Quality Director, Project Team Lead
- Nicola Henry DDS, Dental Lead
- Guadalupe Limerick, Dental Assistant
- Tameka Heard, Clinical Medical Assistant
- Dr. Tanya Morgan, Population Health
- Levyi Centeno, Patient/Community Educator ad hoc

# Aims and Measures

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**Project Aim:** To increase the number of children age 6-9 years of age identified with moderate to high caries risk that receive dental sealants on their first permanent molars by 10 percent in the next 12 months.

## Measures:

- The number of children 6 – 9 years of age who complete a dental visit and are identified as moderate to high risk for dental caries each month.
- The number of children 6 – 9 years of age who are identified as moderate to high risk for dental caries and receive a dental sealant each month.

# Drivers and Changes

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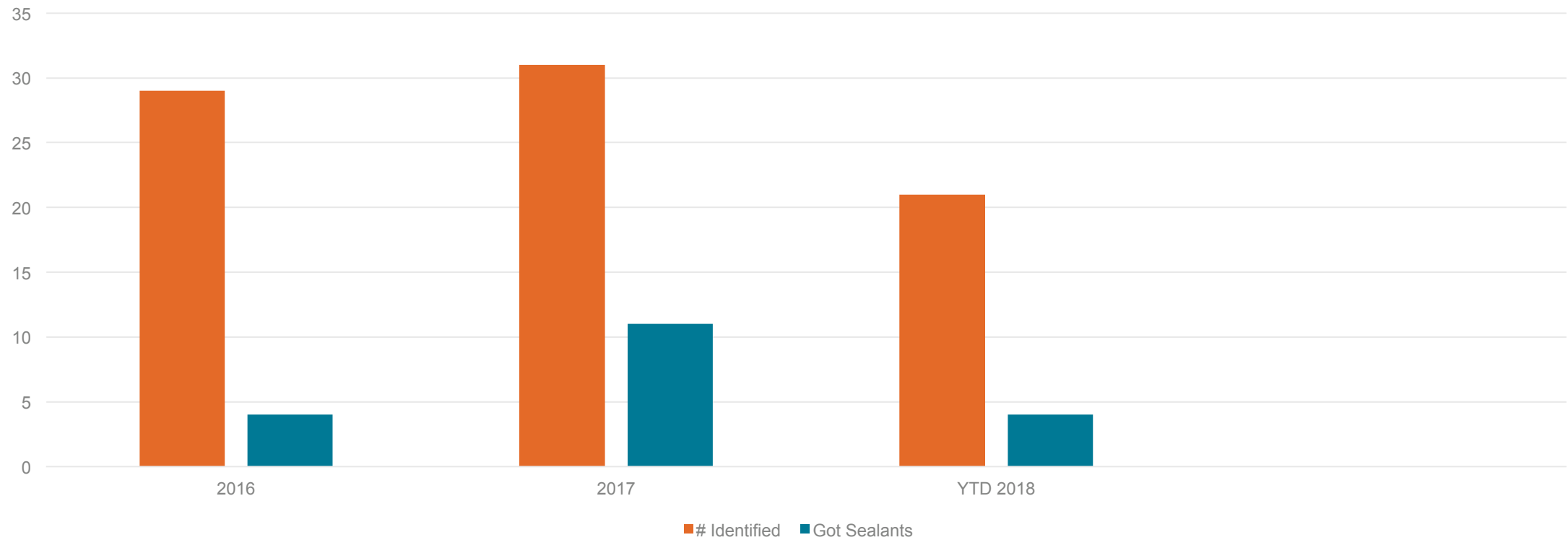


- *Primary drivers we have identified are parent valuing dental sealant for child and providing affordable sealants for all*
- Parent valuing dental sealant for child
  - Waiting room education
  - Access to same day appointments
- Affordable sealants
  - Referring children to check Medicaid eligibility
  - Seeking funding for uninsured



# Data

Dental Sealants  
Kids at Risk Age 6-9



# Learning and Challenges

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- If we could do one thing differently it would be to have weekly meetings to look at real time sealants and evaluate factors affecting them getting done or reason they were not done.
  - Use our “Best Practice” from above to generate more improvement
  - Quickly identify factors impacting meeting goal and make course corrections more quickly using PDSA model

FUNDAMENTALS OF DATA GOVERNANCE:  
A WORKSHOP FOR HEALTH CENTERS

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# SAFETY NET ANALYTICS PROGRAM (SNAP) LAB

A workshop for Kaiser Permanente's Transformation Accelerator  
Mid-Atlantic Region



# SESSION OBJECTIVES



Define data governance and identify the types of problems that signal a need for it



Describe key roles and structures needed to address data problems



Develop an Action Plan to use data governance practices and build capability in your organization



# LEARNING OBJECTIVES



Define data governance and identify the types of problems that signal a need for it



Describe key roles and structures needed to address data problems



Develop an Action Plan to use data governance practices and build capability in your organization



# IF DATA GOVERNANCE IS THE ANSWER, WHAT'S THE QUESTION?

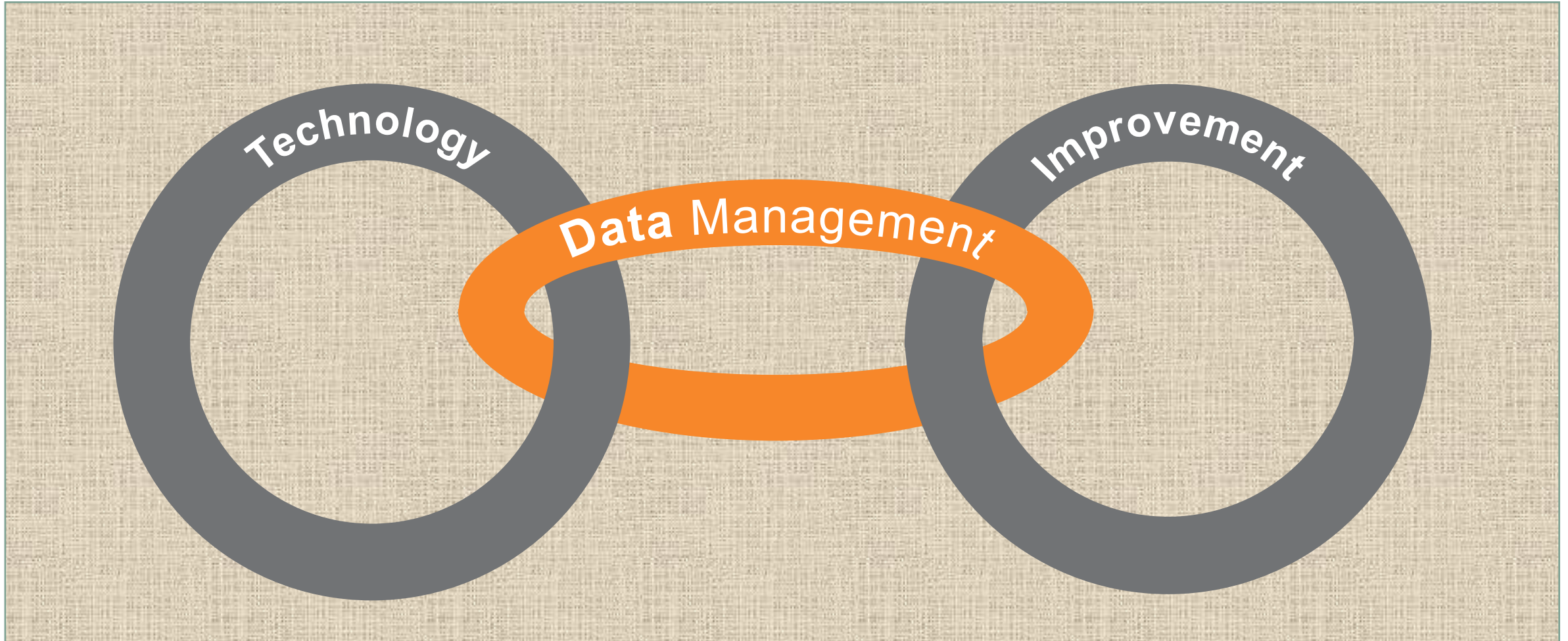




Data is the new  
organizational currency



# Setting Context

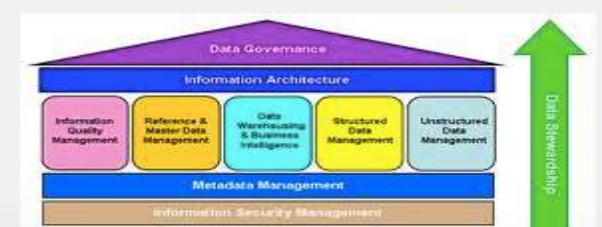
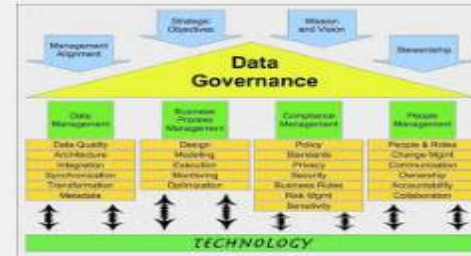
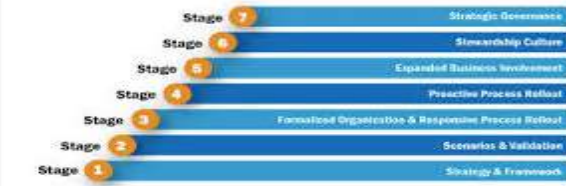




# So what is data governance anyway?...



FIGURE 1: The Data Governance Maturity Model





# Data Governance Institute's Definition

“Data Governance is a *system of decision rights and accountabilities* for information-related processes, executed according to agreed upon models which describe who can take what actions with what information and under what circumstances, using what methods.”

**Data governance for the sake  
of data governance?**

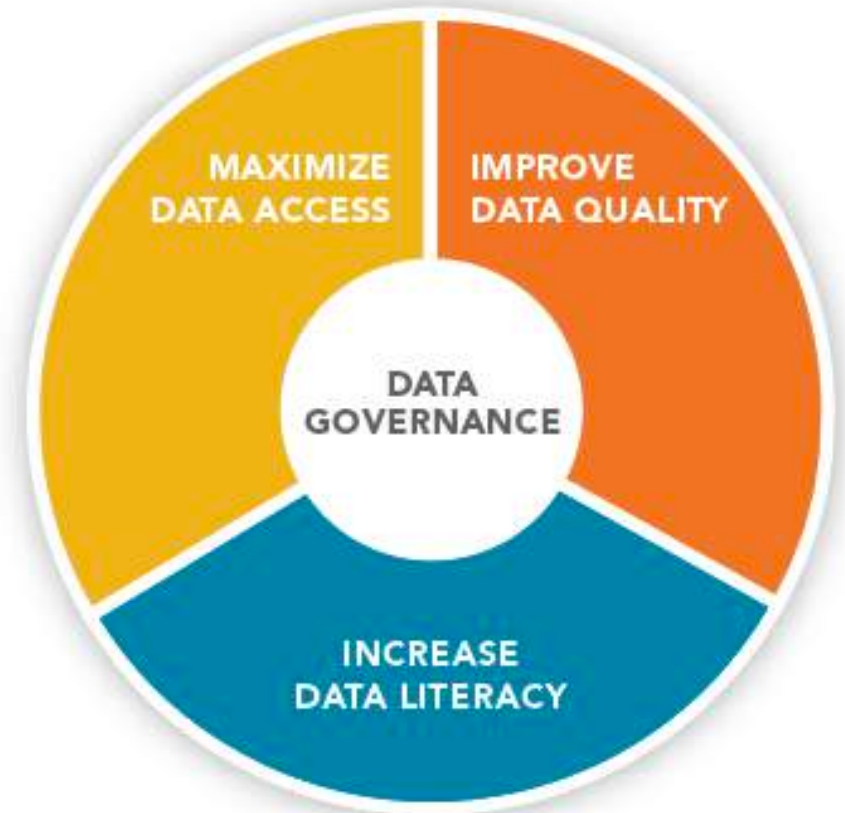
# IN PLAIN ENGLISH:

Data Governance :

The people, processes, and techniques for managing data.



The Triple Aim of Data Governance





# WORKING SINGLE HANDEDLY?

**ACT** to address data quality issues!



Not **A**ccurate



Not **C**omplete



Not **T**imely



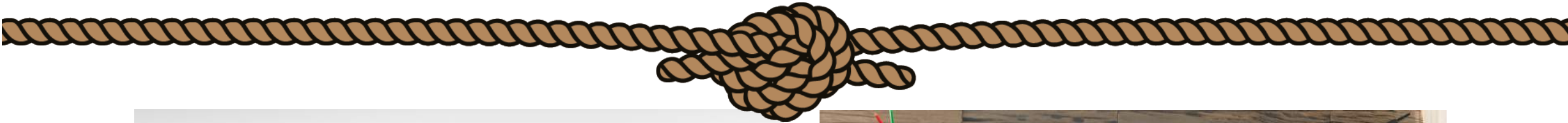
# TRYING TO FIND YOUR WAY IN THE DARK?



*“I’ll pause for a moment so you can let this information sink in.”*



# IN WHAT WAYS ARE YOUR HANDS TIED?



Denied access to what you need



Unable to find the right data





# What Exactly is Data Governance?

[PLAY VIDEO](#) 

# DISCUSSION

What key messages did you hear in the video?

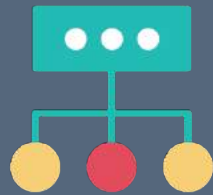
# VIDEO: KEY MESSAGES



Data Governance helps you turn data into actionable information



Data is an asset: a new organizational currency



Data Governance requires:

- People from various departments and roles
- Organization authority to set priorities and allocate resources for data related activities



# Right-sizing data governance

[PLAY VIDEO ↻](#)

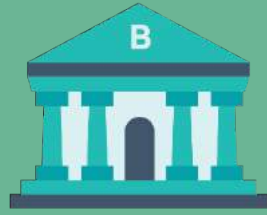


# DISCUSSION

What key messages did you hear?



# VIDEO: KEY MESSAGES



Central principles, distributed execution



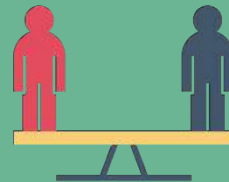
Govern data to the least extent necessary to achieve the greatest common good



Govern no data until its time



Look for opportunities to create value with your data and don't create work for governance committees



Find a balance between central authority and decentralized authority

# IF DATA GOVERNANCE IS THE ANSWER...

## THE QUESTION IS:

Does your organization have issues with data quality, data literacy or data access?



# GROUP ACTIVITY

What types of data issues keep bubbling up for our organization?

Are our data related issues more centered around any one dimension of the triple aim of data governance (quality, literacy, access/use)?

What do we see as the most pressing data problem?

What elements of data governance do we already have and how well are they working?

“Without data you’re just another person with an opinion.”

W. EDWARDS DEMING





# Team Project Sharing: Lightning Rounds





**LA CLÍNICA  
DEL PUEBLO**

# **Storyboard KPTA Learning Session**

July 24, 2018

# La Clinica del Pueblo – KPTA Core Team



- Marlene Fuentes, Director of Clinical Operations
- Catalina Sol, Chief Programs Officer
- Ricardo Fernandez, Chief Medical Officer
- Claudia Husni, Physician
- Kenia Garay, Patient Care Coordinator
- Palmyr Cardenas, Patient Care Coordinator
- Melanie Lugo, Care Coordinator
- Nelson Cruz, Health Educator/Navigator
- Lucy DeOliveira, Director of Nursing/CM
- Axel Reyes, Sexual Health Program Manager



# Aims and Measures

## AIMS

- By December 31, 2018, integrate HIV primary care into LCDP Hyattsville site, paneling a minimum of 25 patients with Dr. Husni.
- By December 31, 2018, provide culturally competent, interdisciplinary, HIV care services to Limited English Proficient (LEP) patients living with HIV at our Hyattsville site.

## Measures

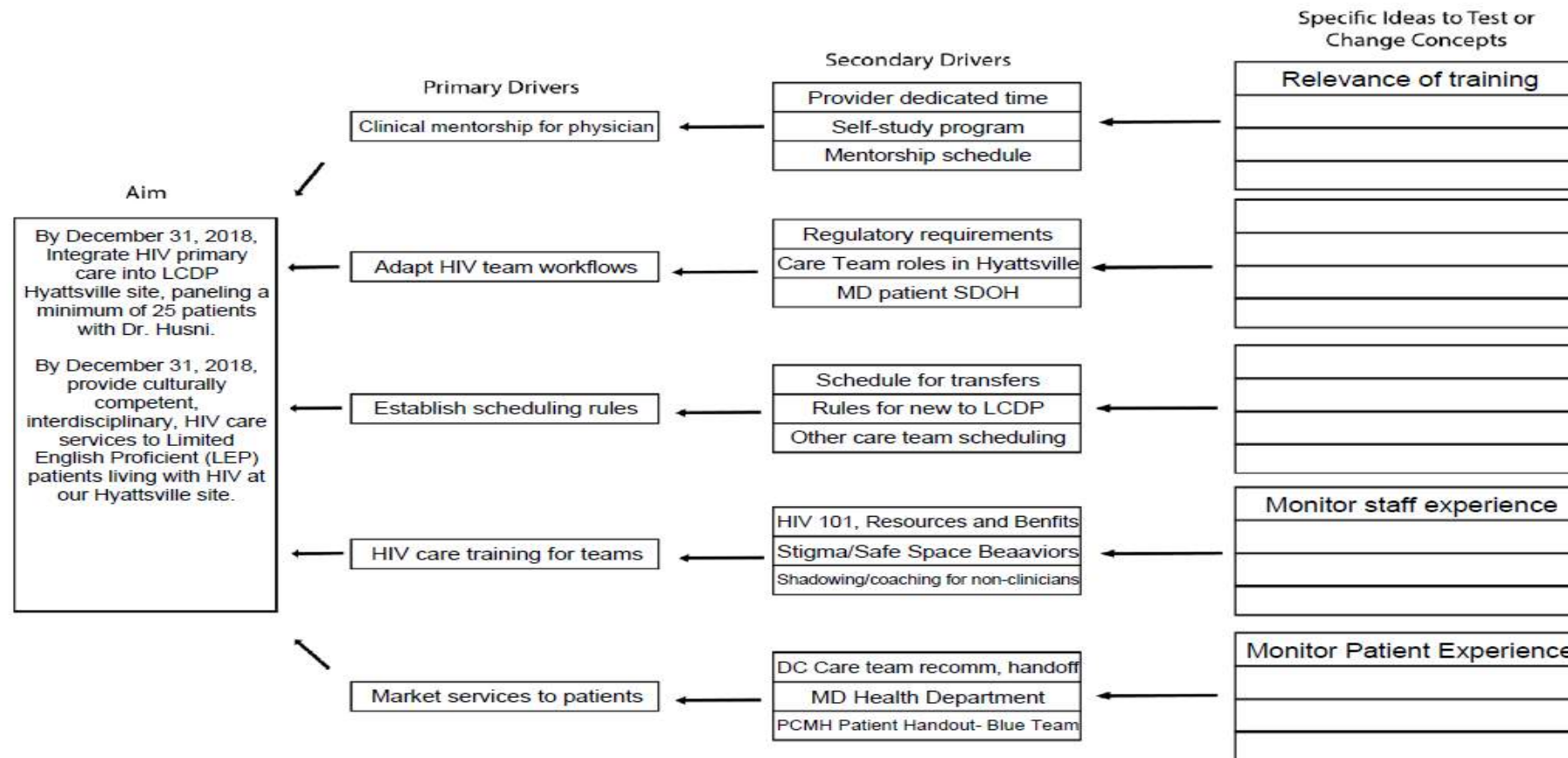
- Clinical Quality Measures
- # of clients
- # of visits
- \$\$ revenue generated
- Patient Experience
- Staff Experience



**LA CLÍNICA  
DEL PUEBLO**

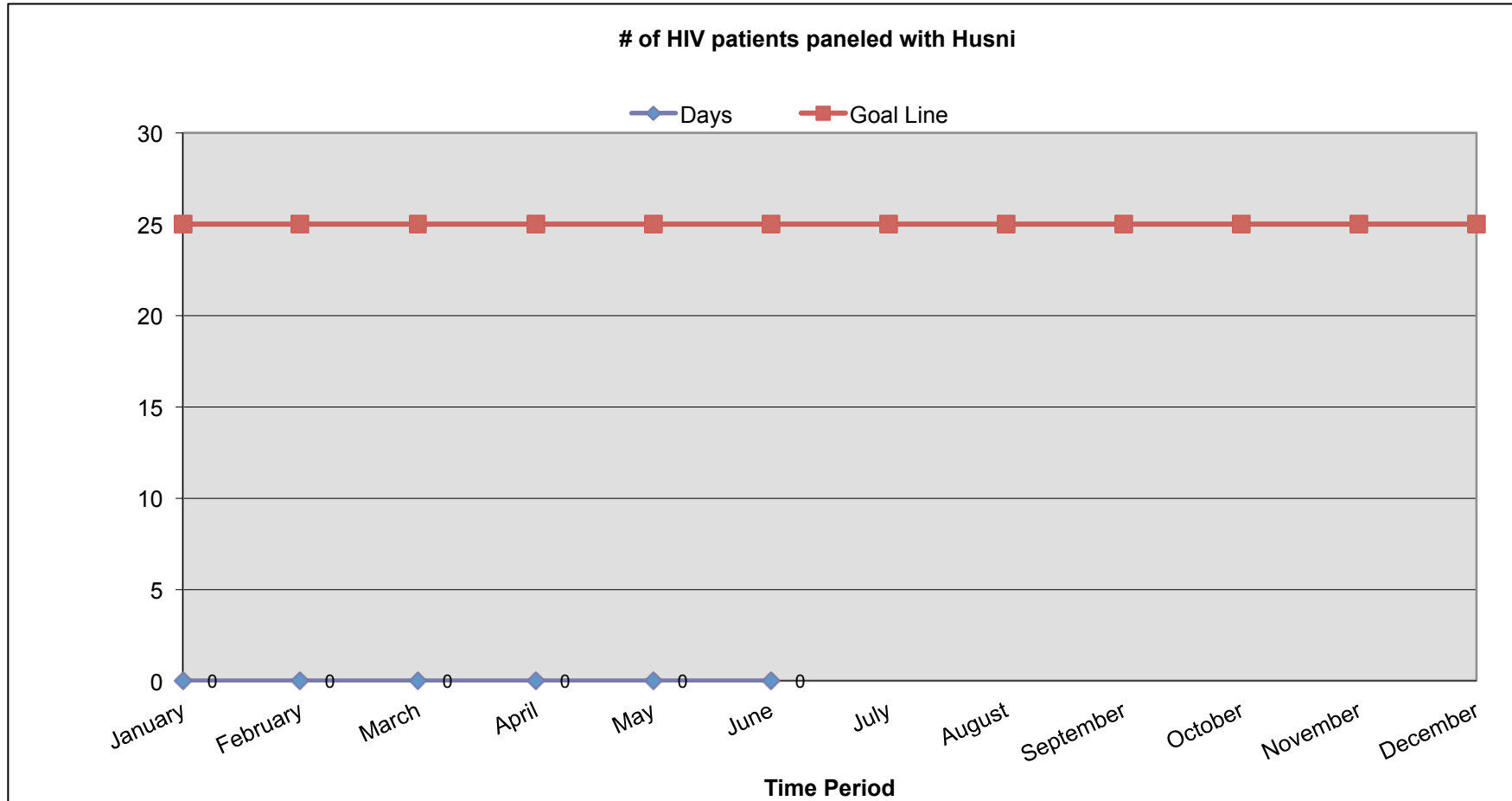


# Drivers and Changes



**LA CLÍNICA  
DEL PUEBLO**

# Data – Run Chart



LA CLÍNICA  
DEL PUEBLO

# Learning and Challenges

- Started with Hyattsville staff only, then integrated key staff from DC site
- Exploring staff expectations and concerns key to shaping project trajectory
- Reports help to catch unexpected events
- Time and Competing Demands



LA CLÍNICA  
DEL PUEBLO

# Take a break!





# Team Project Sharing: Lightning Rounds



Mary's  
Center



# Mary's Center



**Ashley Harris, MD, MHS**  
Cancer Screening Champion



**Alis Marachelian, MPH**  
Senior Director Community Health  
Initiatives & Strategic Alliances



**Dara Koppelman RN, BSN, BA**  
Chief Nursing Officer



**Nathalie Gonzalez, MPH**  
Senior Manager of Quality and  
Outcomes



**Rosa Goyes**  
Associate Director Community Health  
Education, Training & Research

We have a multidisciplinary core team made up of members with different perspectives who contribute to this project.

# Aims and Measures

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- Improve cervical cancer screening rates at our Prince George's County, MD site from baseline 75% to 82.5%.
  - Strategy: To identify, develop and implement and point of care system to identify care gaps for patients.

# Drivers and Changes

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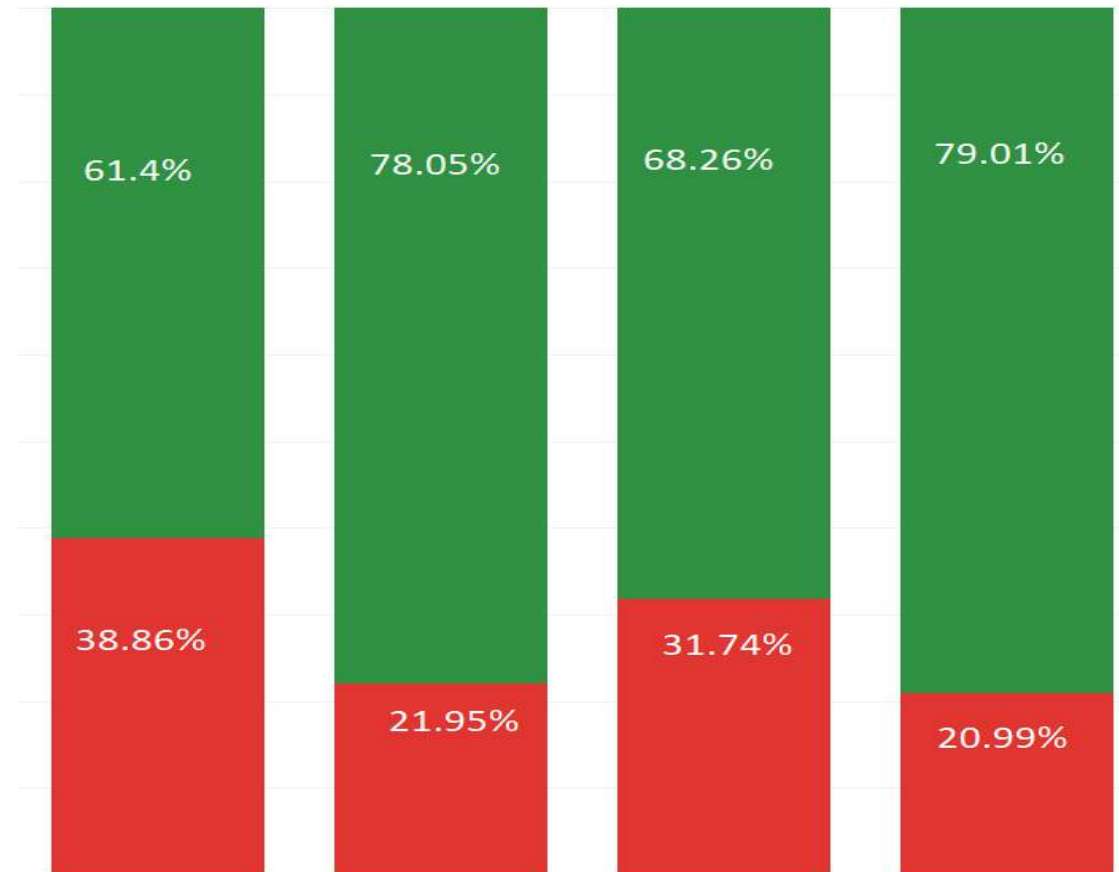


## Primary Drivers

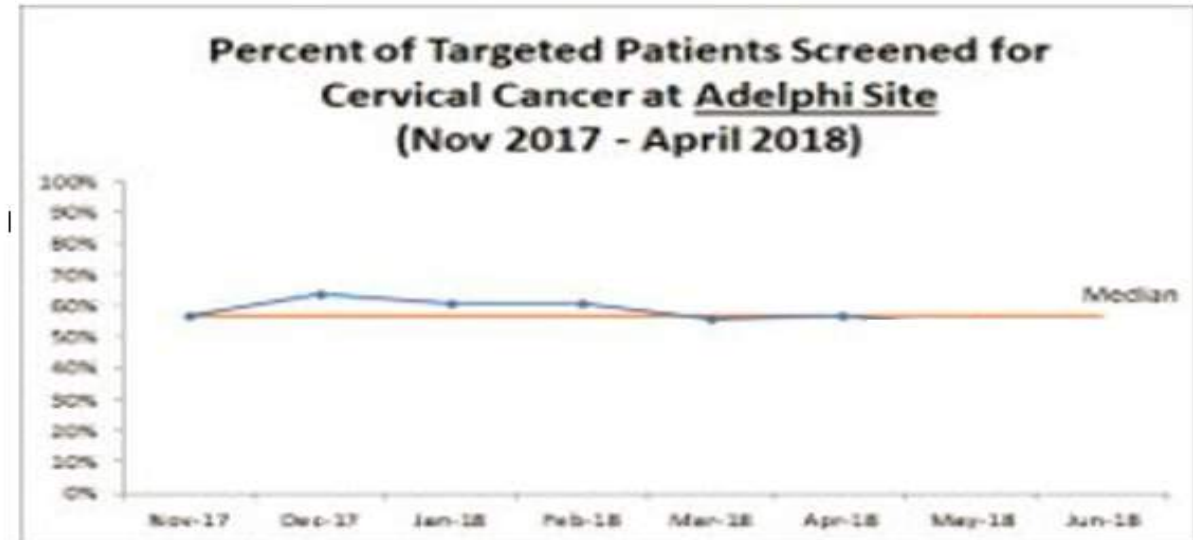
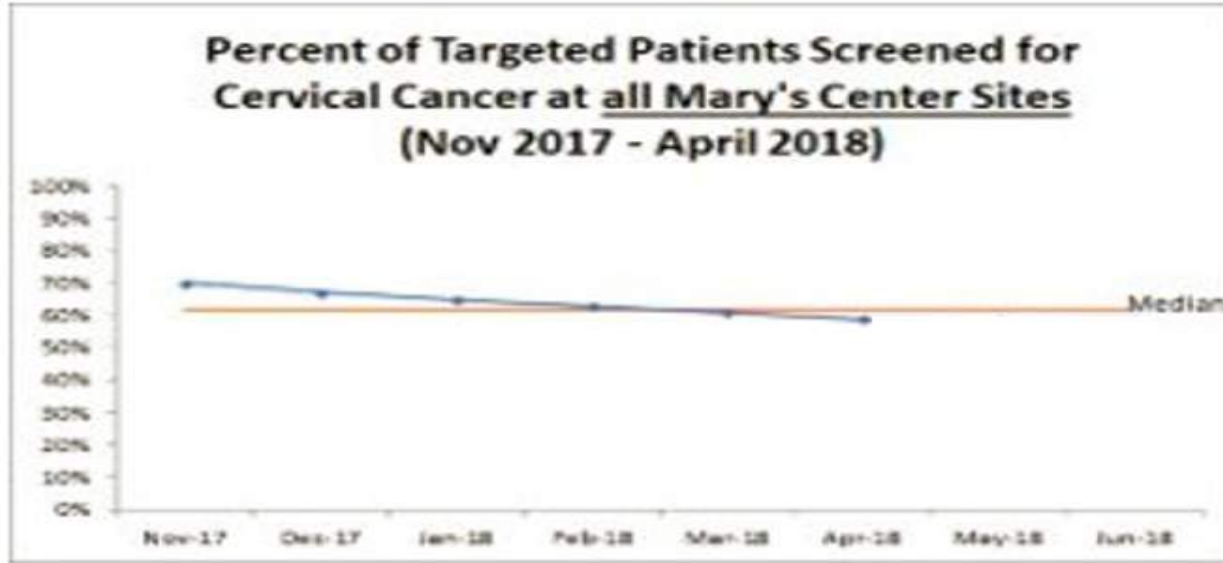
- **Identification of gaps in care-** Point of Care Alerts
- **Clinical guidelines** – updated cervical cancer screening policy
- **Workflows** – mapped current workflows, will update after piloting new systems.
- **Patient Engagement** – Health Passport, outreach efforts

# Data

Jan-Mar 2018



# Data





# Learning and Challenges

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- If you could do one thing over, what would you do differently?
  - Creating manuals of past reports
  - Saving explanations of how initial data was pulled with along with raw data

# Case Study



FUNDAMENTALS OF DATA GOVERNANCE:  
A WORKSHOP FOR HEALTH CENTERS

# SAFETY NET ANALYTICS PROGRAM LAB

Module 4: Data Governance Action Plan

# SESSION OBJECTIVES



Define data governance and Identify the types of problems that signal a need for it



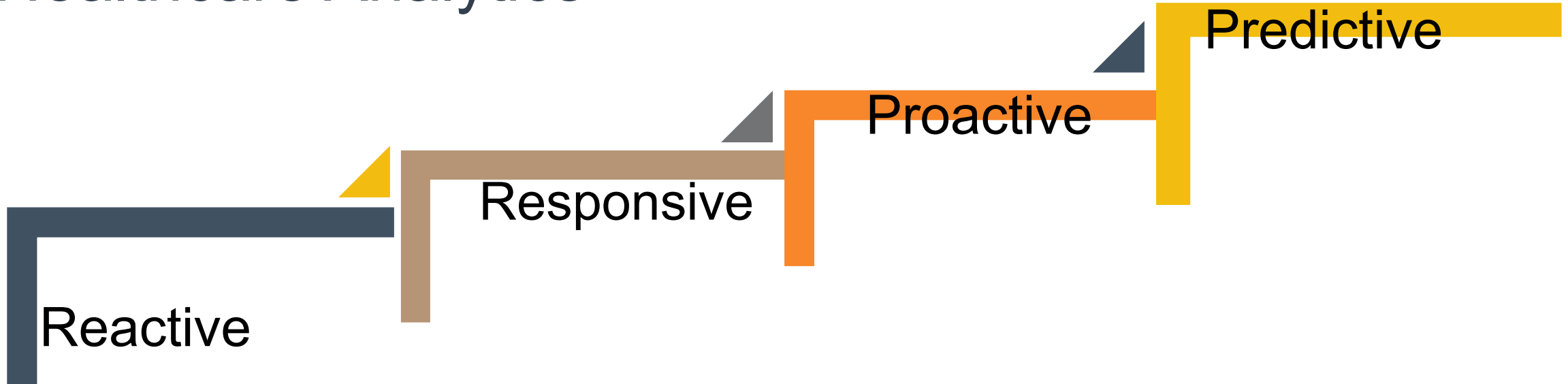
Describe key roles and structures needed to address data problems



Develop an action plan to use data governance practices and build capability in your organization

# A ROADMAP FOR BUILDING CAPABILITY

## Healthcare Analytics



Building a Data Driven Culture



# COMPONENTS OF THE “ACA”

Domain

Factors

Indicators

Scoring Level

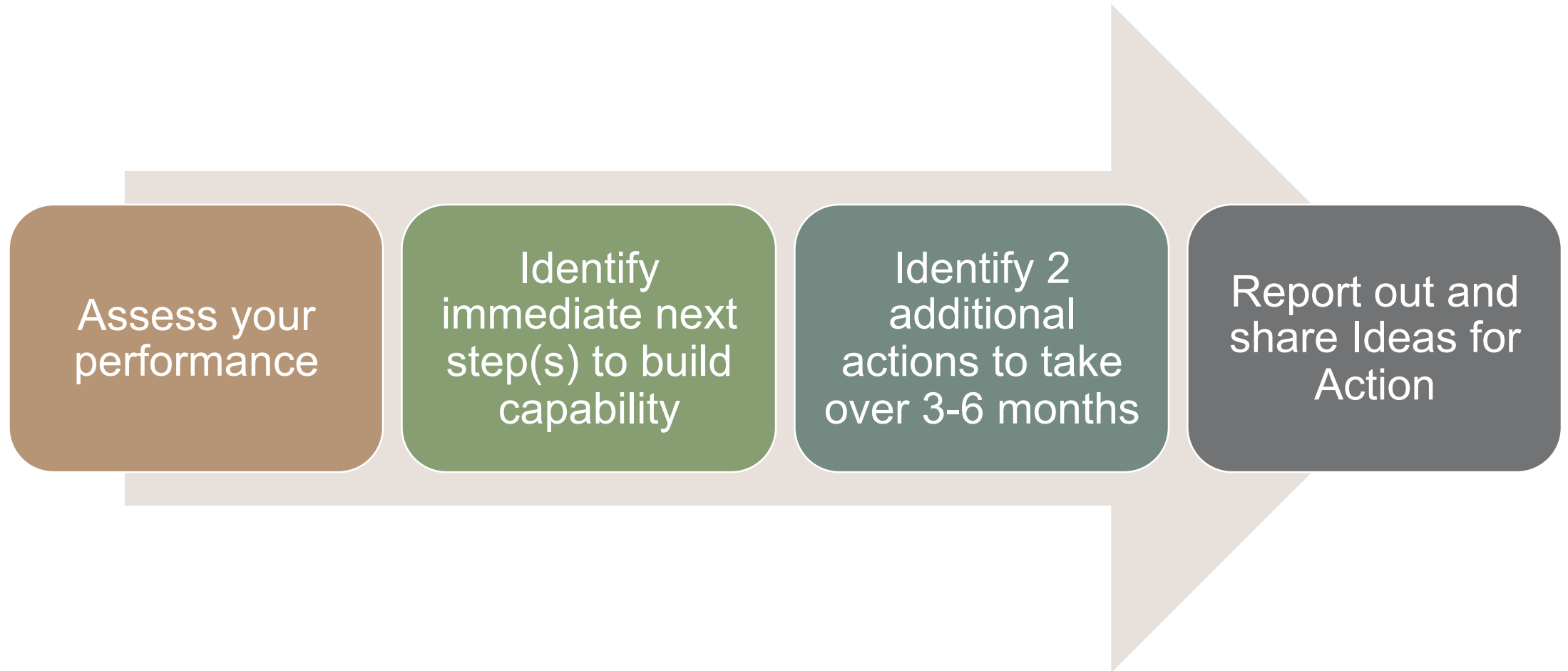
1 PEOPLE												
Capability Level	Reactive			Responsive			Proactive			Predictive		
<b>Data Stewardship:</b> The role of the "data steward" may be formally defined or informally recognized and is typically the "go to" person within a department or site for all the queries/issues and usability of the data. Data stewards ensure the data is complete, accurate, and timely and that it is useful to the department or site in measuring performance and making improvement.												
<b>1B.</b> To what extent are departmental staff identified as being responsible for defining data requirements and ensuring departmental or project based data quality and effective use?	No formal ownership within departments, staff use their own initiative and rely on "gut feel" or self-defined standards of accuracy and quality.			Departmental data users or experts have an informally acknowledged role in assuring that data are captured consistently and accurately.			Clearly defined, formal roles are called out for data stewardship in some high-priority areas or departments.			Data stewards are present and acknowledged throughout all departments the organization, and held accountable for accurate, reliable, integrated data to achieve organizational goals.		
SCORE	0	1	2	3	4	5	6	7	8	9	10	11



# ACTION PLAN

Data Stewardship

# INSTRUCTIONS FOR BUILDING THE ACTION PLAN



# 1. DATA STEWARDSHIP

The role of the data steward is to ensure that data are accurate, complete and timely and support the end users needs.

- *To what extent have staff been identified as being responsible for defining data requirements and ensuring departmental or project based data quality and effective use?*

Reactive			Responsive			Proactive			Predictive		
No formal ownership within departments; staff use their own initiative and rely on “gut feel” or self-defined standards of accuracy and quality.			Departmental data users or experts have an informally acknowledged role in assuring that data are captured consistently and accurately.			Clearly defined, formal roles are called out for data stewardship in some high-priority areas or departments.			Data stewards are present and acknowledged throughout all departments the organization, and held accountable for accurate, reliable, integrated data to achieve organizational goals.		
0	1	2	3	4	5	6	7	8	9	10	11

# DATA STEWARDSHIP



The role of the data steward is to ensure that data are accurate, complete and timely and support the end users' needs.

- If a data steward has not been identified, who is the logical choice?
- If a data steward has been identified, what is working and what are the opportunities?
- Is there an opportunity to expand the concept to other departments and specialties?





# IDEA SHARE

Data Stewardship

# IDEAS FOR ACTION

## Data Stewardship

Executive Director set clear expectations for data stewardship throughout the organization but especially at orientation.

Assigned staff in each department to be data stewards; they ensure data quality, accessibility of data, set data/reporting priorities and support improvement of measures in their department.

Medical Director took on the role of data steward to prioritize the data and information requests that were overwhelming analysts; assigned “deputies” by specialty care (DM, HTN)

Defined the role, skills and competencies of data stewardship and incorporated it into every job description in the organization. (“We are all data stewards”).



## Data Governance Handbook

IMPLEMENTING DATA MANAGEMENT PRACTICES IN HEALTH CENTERS

# RESOURCES & TOOLS

## Data Steward Responsibilities

- DG Handbook p. 16

# 2. DATA GOVERNANCE

Data governance refers to the processes and structures in place to oversee and manage the data strategy, data and information needs, conflicts, definitions and gaps within an organization. The purpose of data governance is to improve data quality, increase data literacy, and maximize data use to achieve organization goals.

- *To what extent are data issues and opportunities prioritized, resourced, and managed within your organization?*

Reactive			Responsive			Proactive			Predictive		
Motivated individuals or groups within a department take ownership of their priority data needs and do what they can within their control; IT generally makes most data decisions.			Teams are formed to address data management for one-off initiatives when a problem or new clinical/business case requires it and depends on the project team to execute.			A formal data governance project management structure is emerging in the organization to ensure that priority goals and objectives can be met and the data needed is available.			Cross-functional team(s) meets regularly to ensure that data definitions and data requirements are integrated, standardized and documented, and data access is optimized both across the organization and with external partners.		
0	1	2	3	4	5	6	7	8	9	10	11





# IDEA SHARE

## Data Governance



# IDEAS FOR ACTION

## Data Governance

Use monthly QI committee meeting to raise and prioritize data quality issues, in effect building a data governance structure.

Develop (and share) a tool to enable prioritization of analytics efforts and resource allocation. Transparency is key to democratic data governance.

Re-convene EHR team as a data governance committee with cross department representation.

Place a standing agenda item on the Executive Committee meeting for setting priorities, resolving competing data requests, setting access and security policies and lobbying for resources.

Use established data governance councils to more proactively strategize about how to collect and use data. Staff can pitch data requests (e.g., to show how they aligned with the strategic goals and how the benefits of collecting data would outweigh costs).



## Data Governance Handbook

IMPLEMENTING DATA MANAGEMENT PRACTICES IN HEALTH CENTERS

# RESOURCES & TOOLS

## Data Governance Charter

- DG Handbook pg 10-12

## Data Governance Committee Agenda

- DG Handbook pg 13

## Governance Policies and Procedures

- DG Handbook pg 19 - 21

# 3. DATA QUALITY

Data Quality refers to the trustworthiness of data used in the organization for decision-making and the efforts to ensure accuracy, completeness, and timeliness.

- *To what extent does your organization ensure accurate data across the organization?*

Reactive			Responsive			Proactive			Predictive		
Not a priority. Most efforts are focused on cleanup and individual intervention; data quality review does not occur with rigor or regularity in the organization.			Data quality reviews occur within selected teams, departments or sites but the efforts are usually one-time efforts and not sustained on an ongoing basis.			Departmental data quality tracking reports are produced on a regular basis and are integrated and aligned across the organization; common errors are assessed and training occurs to address them.			Data collection and aggregation is highly automated with built-in data quality checks and exception reports; measures of data quality (e.g., % accuracy) prioritize and inform ongoing data quality efforts and trace errors to individuals for training.		
0	1	2	3	4	5	6	7	8	9	10	11



# IDEA SHARE

Data Quality



# IDEAS FOR ACTION

## Data Quality

Provide new staff with orientation on inputting quality data, data standards and data stewardship.

Create guidelines and processes for data input and quality to increase trust in data.

Document data definitions for key performance metrics and share on enterprise site (e.g. SharePoint) so that everyone had a definitive reference.



# IDEAS FOR ACTION, CONTINUED



## Data Quality

Use analytics tools to generate quarterly data accuracy reports (missing data, obvious incorrect/out-of-range data, etc.).

Hold 1:1 meeting with care teams to engage them being part of the solution to data problems.

One health center incorporated a data quality segment into all standard reporting forums (QI, department meetings, etc.).



## Data Governance Handbook

IMPLEMENTING DATA MANAGEMENT PRACTICES IN HEALTH CENTERS

# RESOURCES & TOOLS

HITEQ Center -Data Quality Checklist

# 4. DATA-DRIVEN CULTURE

A data-driven culture refers to an organizational climate that embraces use of data in achieving organization goals and making positive change through continues improvement in all areas.

- *To what extend does the organization promote data literacy and require supporting data to make decisions?*

Reactive			Responsive			Proactive			Predictive		
The focus of data and information management is mostly on accurate historical data and retrospective reporting.			Data and information is available and used by department heads, but not uniformly required when making operational decisions or changing strategy.			Data and information is used by managers and leaders on a regular basis, is pushed down and across the organization, and is required to support business cases and key decisions.			Data-driven decisions are pervasive in the organization at all levels. Line staff knows how their day-to-day actions affect performance metrics and achievement of goals. Data literacy is a hallmark of the organization.		
0	1	2	3	4	5	6	7	8	9	10	11



# IDEA SHARE

Data-Driven Culture

# IDEAS FOR ACTION

## Data-Driven Culture

Leaders must communicate and model data-driven behavior. Try doing a simple cost benefit analysis on data projects to get their attention.

Develop site and provider level scorecards to make measures more relevant to teams and individuals. The more people can see their actions reflected in metrics, the more engaged they'll be.

Utilize platforms like SharePoint to post reports that all staff can see; more sophisticated systems can allow users to select from drop down menus by site, department and provider to easily access their data.

Produce reports in ways that users can easily identify what action they need to take (e.g., screening rate plus number of screenings to reach goal).





## Data Governance Handbook

IMPLEMENTING DATA MANAGEMENT PRACTICES IN HEALTH CENTERS

# RESOURCES & TOOLS

## Communication Roles & Responsibilities

- DG Handbook pg 18

## Training and Data Literacy Plan

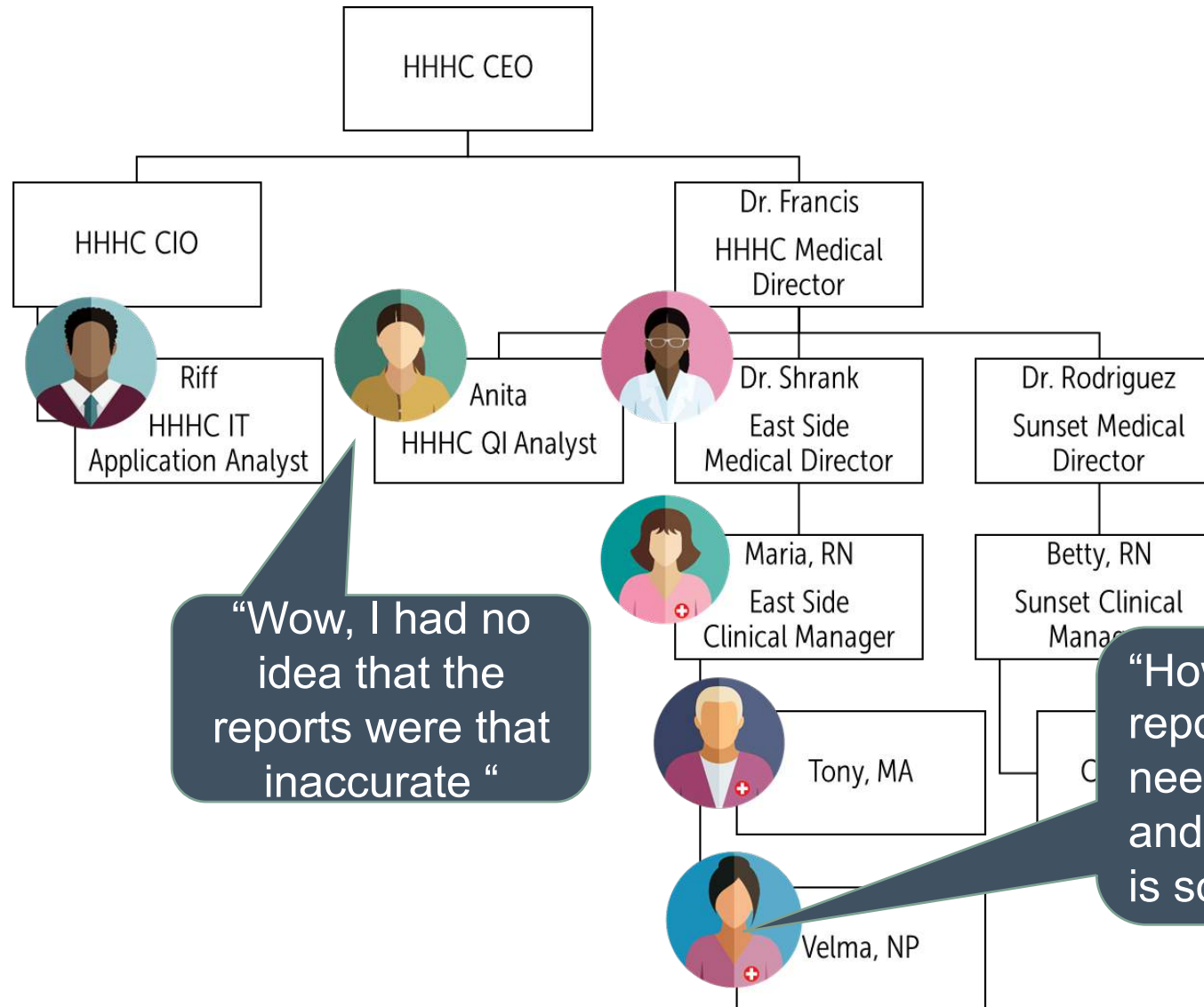
- DG Handbook pg 22

# THE DAY IN REVIEW:

- Data are an asset.
- Virtually all data issues can be mapped back to the Triple Aim of Data Governance.



# THE DAY IN REVIEW: ESSENTIAL ROLES AND STRUCTURES



“Wow, I had no idea that the reports were that inaccurate “

“How are all the reporting and data needs being managed and prioritized? There is so much going on.”

# THE DAY IN REVIEW: MODULE 3

## INCREASING DATA LITERACY



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1. Data/Analysis  
Focus Aligned with  
Strategy



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2. Balanced  
Measures



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3. Data Quality



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4. Trending of  
Data



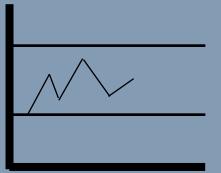
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5. Use of Targets  
or Goals



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6. Self Service



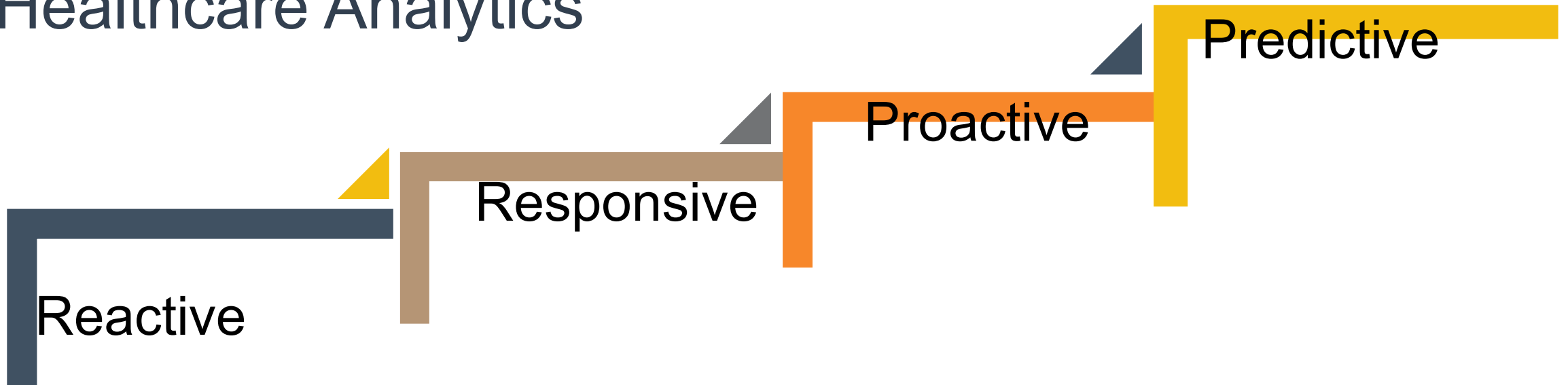
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7. Advanced  
Analysis  
Techniques

# THE DAY IN REVIEW: MODULE 4

## IT'S A JOURNEY

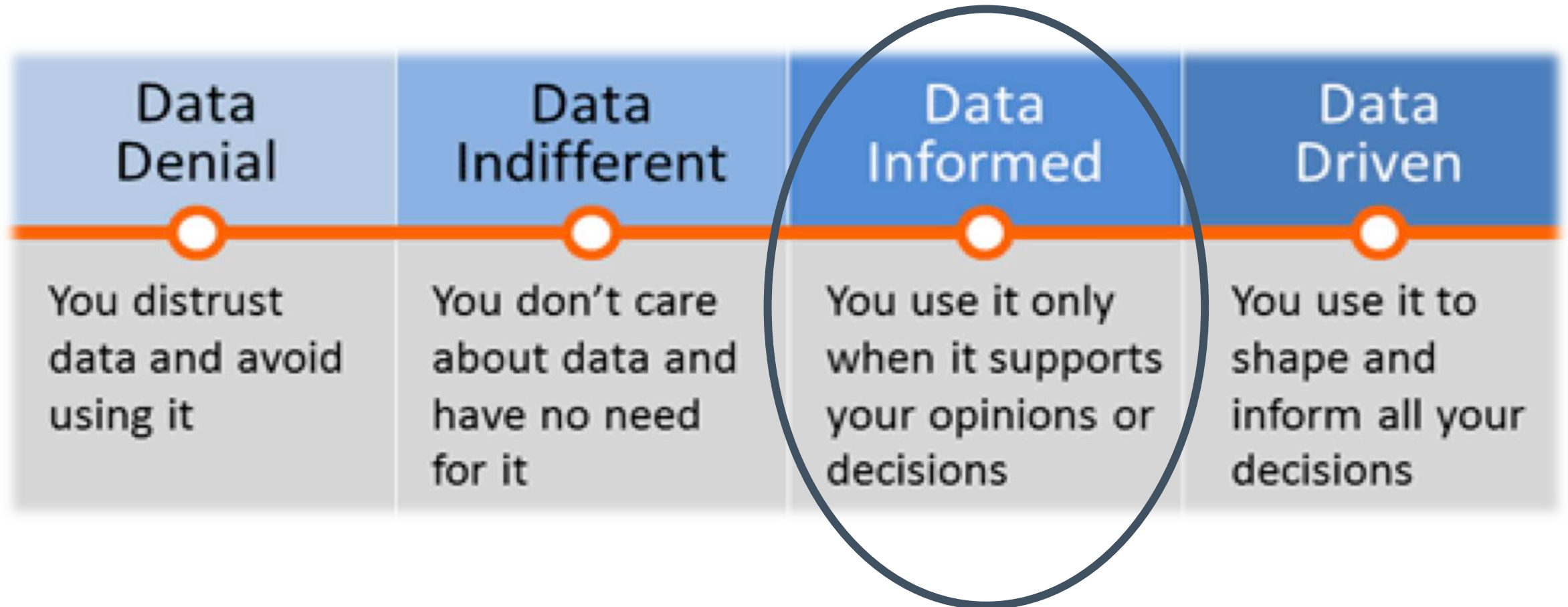
### Healthcare Analytics



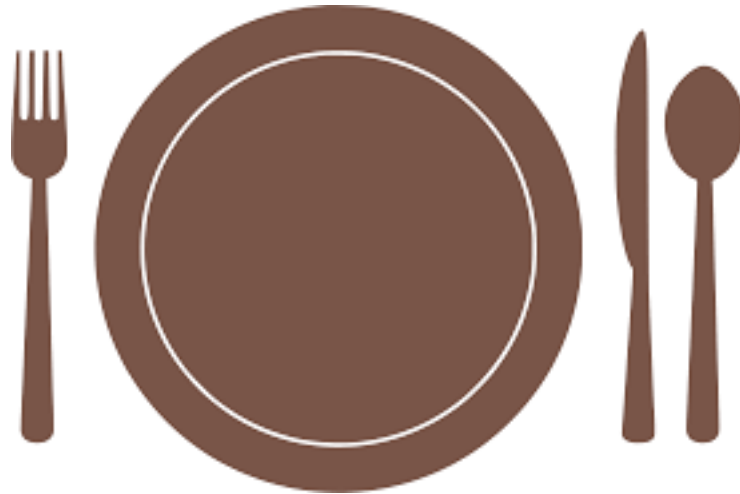
Building a Data Driven Culture



# HOW DO I KNOW IF WE'RE DATA DRIVEN?



# Lunch





# Team Project Sharing: Lightning Rounds





# KPTA Storyboard

CCI Health & Wellness Services  
Greenbelt

A close-up photograph of two hands, one from the left and one from the right, cupped together. In the center of the palms, there is a white silhouette of a family consisting of a man, a woman, and two children, all holding hands. The background is a soft, out-of-focus light color.

**10,000**

economically disadvantaged/homeless/disabled  
state medical assistance coverage or uninsured







# Services

Prenatal, Reproductive Health, Family Planning,  
(Preventive Cancer Screenings, Nutrition Counseling, Centering)



Claudia Guevara  
Health Center Manager



# Transformation Goals



from 78% to 85%  
preventive cervical cancer screenings  
Patients (21-29 yrs) by July 2018



Screening Guidelines  
Approved July 2017

Org. goal

Increase the percentage of patients 21 to 29 years of age who had a preventive cervical cancer screening (Cytology or PAP) within the past 3 years from 78% to 85% by the end of FY18.

Project outcome

To ensure that women beginning at the age of 21 are receiving there pap's every 3 years if results are normal and yearly if results are abnormal.

Primary Driver (1)

Having a more efficient way of tracking when women are due for Pap's

Secondary Driver (1)

Make sure to get results if patient received Pap smear elsewhere and Verify that each patient eligible for annual Pap gets in for an appointment.

Ideas to test

Add a pop up for patient who is due for a Pap, or need results from last pap.

Secondary Driver (2)

Verify the workflow for MA's once a patient results are abnormal.

Primary Driver (2)

Protocol for abnormal Pap's to be standard for all CCI.

Ideas to test

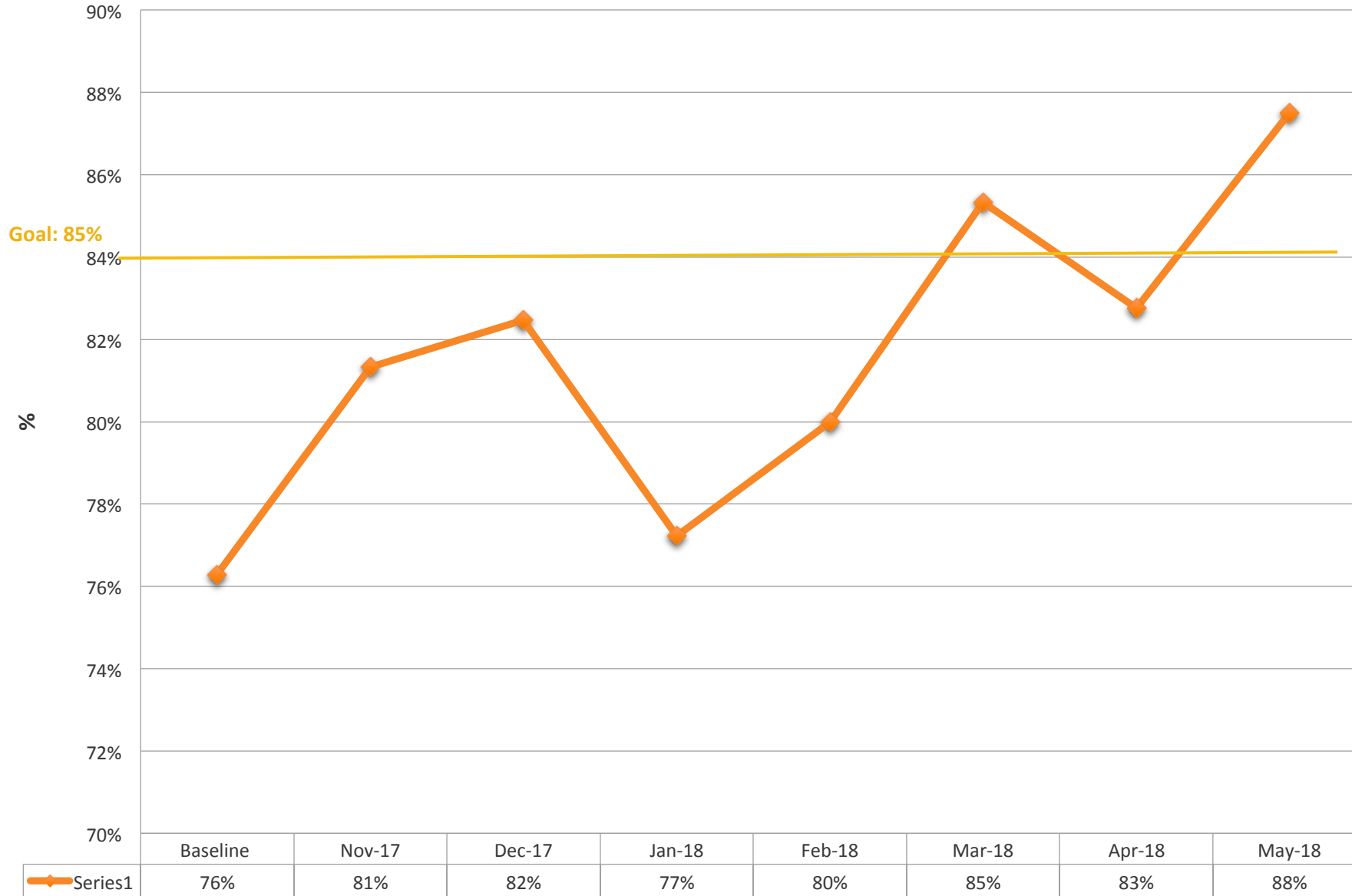
Work with LabCorp and i2i to receive reports on abnormal labs.

# Driver Diagram

January, 2018

# CCI - Cervical Cancer Screening

# Greenbelt - FY2018



**Project Measures**

- ✓ Data Management
- ✓ Management Transition

**Challenges**



- ✓ Data Management
- ✓ Huddle Reports
- ✓ Flags and Alerts
- ✓ Patient recall process
- ✓ Lab results
- ✓ Abnormal results

Lessons  
Learned



# I Got a Fever...

Boris Kalikstein

Pivotal Moment Consulting





# The purpose for measurement



- What the problem we're trying to solve?
  - The guy has a fever...how do we know, we measured
- Act on the data
  - Provide more cowbell



# How do we identify problems?

- Acute exacerbation
- Patient tells us
- Receive some piece of information
- I know what my patient needs





# Why measure, I know my patients

“It takes 7.4 hours per working day to provide all recommended preventive care to a panel of 2,500 patients, plus 10.6 hours to manage all chronic conditions adequately”

I don't  
even  
KNOW  
you.



# I have a small panel of patients

- Detailed measurements is not for me
  - I only have 50 diabetic patient on my panel
  - I have taken care of them for years
- Ask yourself
  - When were they last seen?
  - What were there last 3 A1C values? Were they trending in the right direction?
  - When was the last foot exam? (73,000 amputations per year – CDC)
  - When was the last eye exam? (1 in 3 have diabetic retinopathy – CDC)
  - Etc.



# Let's play a game

Please memorize this string of numbers

1 – 914 – 191 – 81 – 93 – 919 – 4 – 5

Take no more than 15 seconds...



**Say the numbers in order**

1 – 914 – 191 – 81 – 93 – 919 – 4 – 5

**YOU WANT TO TRUST YOUR  
MEMORY?**



# Other challenges

- Data is too hard to get
- It's not accurate
- It's not timely
- It's not actionable
- I have too much to do already





# **Clinica Family Health**

## **CASE STUDY**



# What's the problem we are trying to solve?

- Provide excellent quality of care for our patients to prevent further spread of disease, focus on prevention and makes lives better
- To do this, we needed to understand our population of patients



# Incremental Change

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Week #1	Prenatal Chronic Pain Pap Mngt CM D	CM Dep BHP Dep Blue PR Dep				
Week #2	ADHD Cournadin Diabetes(half)	CM Dep BHP Dep Green PR Dep				
Week #3	Prenatal Missing Pap	CM Dep BHP Dep Red PR Dep				
Week #4	Cournadin Diabetes(half)	CM Dep BHP Dep Orange PR Dep				



# Guided Decision Making

High Risk

Last Name	First Name	DOB	Visit	BP Syst	BP Dias	Tobacco	Eye Exam	SM Goal	Foot Exam	LDL Date	LDL	A1c Date	Value
	Bonnie	1/1952	11/13/2008	122	80	Current	08/01/2007	11/13/08	05/15/2008	04/03/2008	59		

Group Visit No

11/13/2008	7.80
09/04/2008	8.00
07/17/2008	8.00

Angelica	1/1975	03/26/2009	115	69	Never		12/11/08	03/26/2009	02/15/2008	90			
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Group Visit Yes

03/26/2009	8.90
12/11/2008	9.50

Last Name	First Name	DOB	Visit	BP Syst	BP Dias	Tobacco	Eye Exam	SM Goal	Foot Exam	LDL Date	LDL	A1c Date	Value
<h2>Diabetes Planned Care Ruler</h2>			If more than six months, make appt. Otherwise, see BP, LDL & A1c rules	If above 130, appt every month	If above 80, appt every month	If current smoker, CM to review for Tobacco Cessation counseling	If not within one year, put on list for DM Eye Exam GV	If not within one year, CM to set goal with patient	If not within one year, make appt	If not within one year, make appt	If above 130, appt every month. If 100-130, appt every 3 months	If not within 3 months, make appt (6 months okay if last value less than 7.0)	If above 9, appt every month. If 7.0 - 9.0, appt every 3 months. If below 7.0, appt every 6 months

Angelica	1/1975	03/26/2009	115	69	Never		12/11/2008	12/11/08	03/26/2009	02/15/2008	90		
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# Data rich but information poor

- Having an EMR and collecting data does not translate into action
- EMRs
  - Thousands of data points
  - Visually aggregates the data points on EMR screens
  - Providers and teams mentally evaluate the data to convert it into information that drives patient care





# Data vs. Information



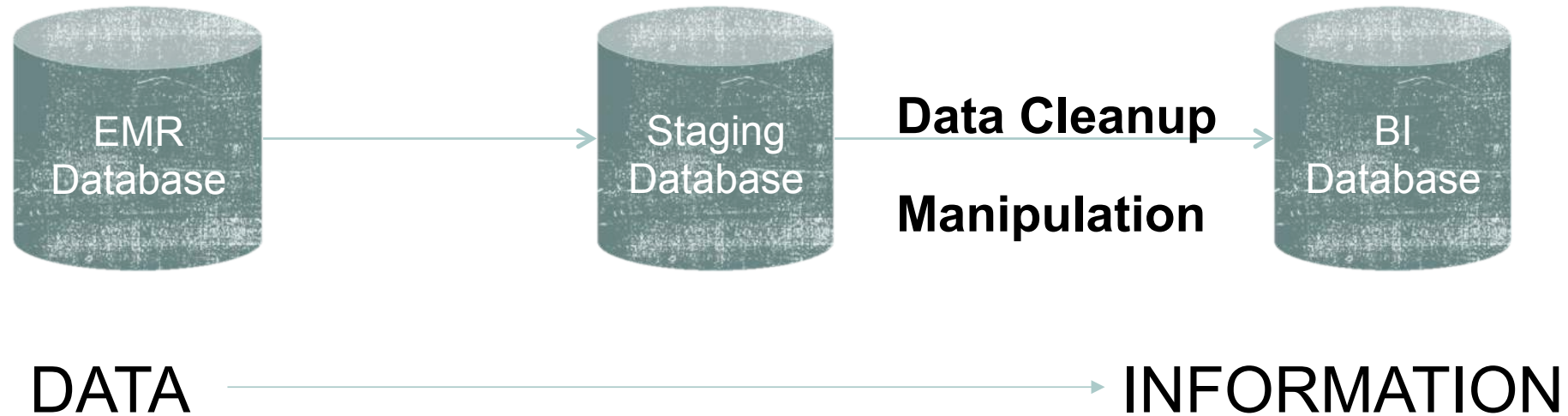
PARIS  
IN THE  
THE SPRING



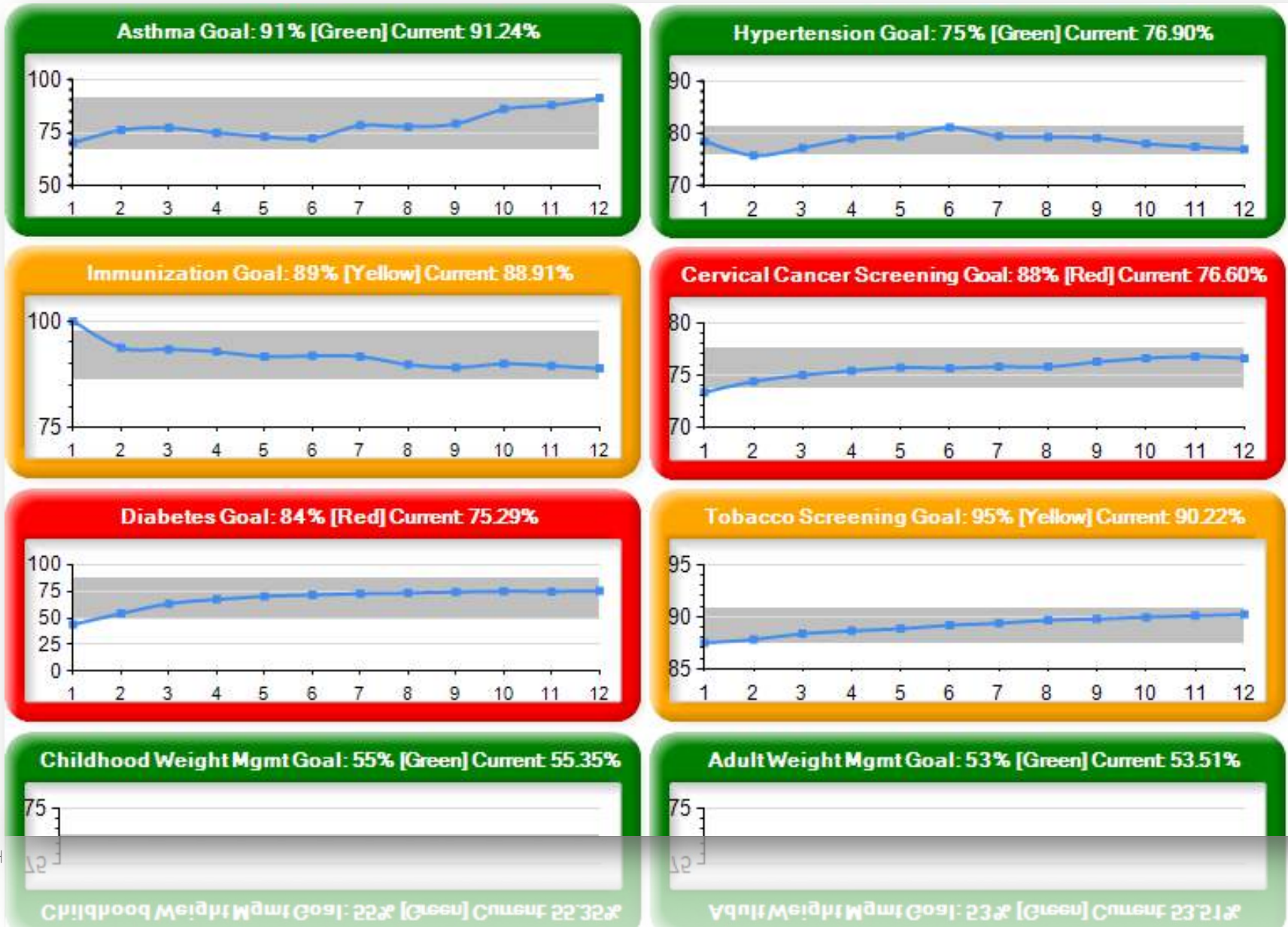
POP  
GOES THE  
THE WEASEL



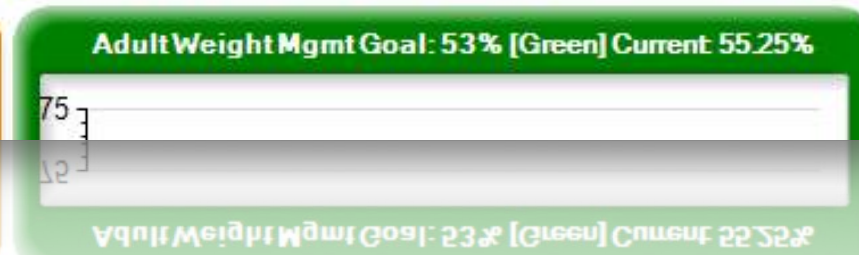
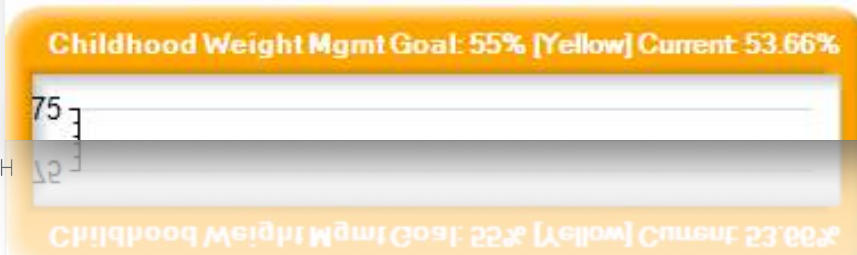
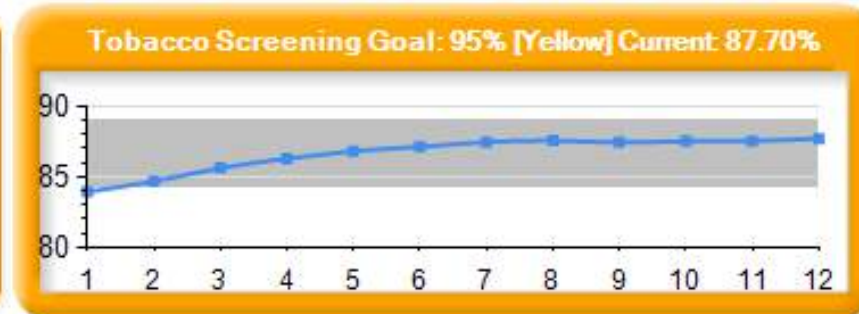
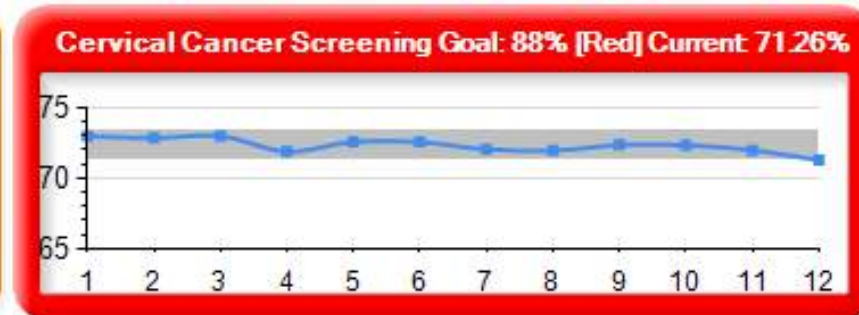
# Warehousing



# Start with the big picture

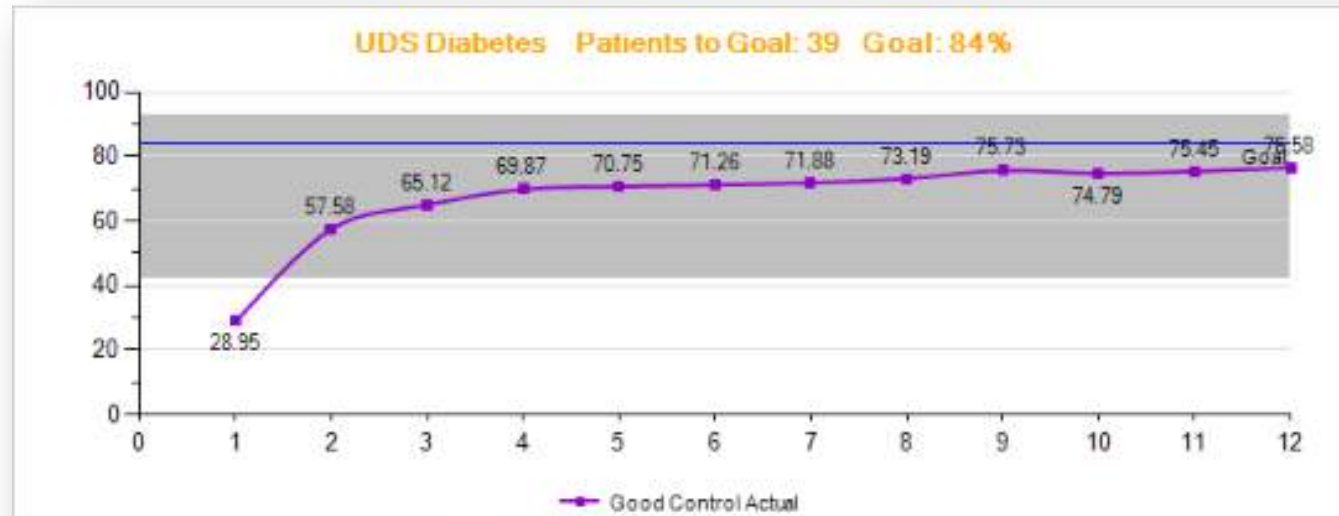


# Cascade the message

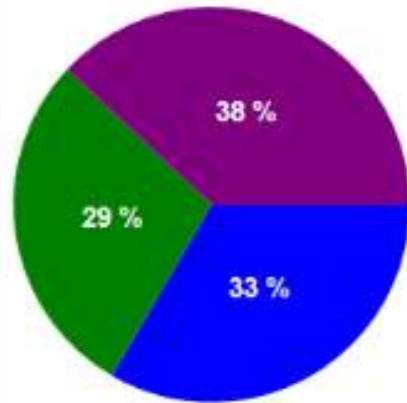




# Make it manageable



UDS Diabetes Population for Site



Blue Green Purple

	Provider	Meets Measure	Population	Percent	Patients to Goal
Click on the physician name to launch the outreach tool					
Blue	<a href="#">Dryden, Kevin</a>	30	43	70%	7
	<a href="#">Freedman, Ira</a>	36	42	86%	0
	<a href="#">Greer, Emily</a>	51	69	74%	7
	<a href="#">Smith, Jennifer</a>	15	20	75%	2
	<b>Blue Total</b>	<b>132</b>	<b>174</b>	<b>76%</b>	<b>15</b>
Green	<a href="#">Alper, Amy</a>	6	9	67%	2
	<a href="#">Ambrose, Christa Elizabeth</a>	35	45	78%	3
	<a href="#">Barnak, Emily</a>	26	35	74%	4
	<a href="#">Fryer, Angela</a>	7	9	78%	1
	<a href="#">Hess, Rachel</a>	37	51	73%	6
	<b>Green Total</b>	<b>111</b>	<b>149</b>	<b>74%</b>	<b>15</b>
Purple	<a href="#">Brock, Corinne</a>	33	41	80%	2
	<a href="#">Daniel, Michael</a>	16	19	84%	0
	<a href="#">Dunn, Michael</a>	50	60	84%	2
	<b>Purple Total</b>	<b>99</b>	<b>120</b>	<b>84%</b>	<b>4</b>





# Make it actionable

## Planned Care Registry Outreach

### REPORT SPECIFICATIONS

SHOWING PATIENTS WITH DIABETES ALERT(S)

Total Patients: 55				
Person Nbr	Patient Details	Visits and Appointments	Outreach Details	Patient Care Alerts
Dryden, Kevin				
842791	<p>DOB:</p> <p>Age: 49</p> <p>Preferred Contact Method:</p> <p>Home Phone:</p> <p>Day Phone:</p> <p>Alternate Phone:</p> <p>Secondary Phone:</p> <p>Email:</p> <p>Cell Phone:</p> <p>Language:English</p> <p>ACO: N</p> <p>Medicaid Nbr:</p> <p>My CLINICA Connection Status:</p> <p>Enrolled</p> <p>OB Status:</p> <p>Groups:</p>	<p>PCP: Dryden, Kevin</p> <p>PDP: Missing PDP</p> <p>Hygienist:</p> <p>Last Visit: 11/18/2015 Dryden, K-DIA</p> <p>Last WCC:</p> <p>Payer: Medicaid FQHC</p> <p>Next appt:</p> <p>Last Dental Visit:</p> <p>Next Dental Visit:</p>	<p><b>Clinical</b></p> <p>Date Reviewed:12/17/2015</p> <p>Comments: Lvm informing pt to RCTC and schedule apt for DM. IH</p> <p>Call Attempt:2nd Call</p> <p>Call Status:Left message</p> <p><b>Dental</b></p> <p>Date Reviewed:</p> <p>Comments:</p> <p>Call Attempt:</p> <p>Call Status:</p>	<p><b>Clinical</b></p> <p>Past Due - Diabetes Eye Exam</p> <p>Past Due - Diabetes Foot Exam</p> <p>Past Due - High Blood Pressure &gt; = 140/90 (Diabetes, )</p> <p>Past Due - Last A1c &gt; 9 on 11/18/2015</p> <p>Past Due - LDL (Cholesterol) Lab</p> <p>Past Due - Tdap/TD Vaccine</p> <p>ACO Care Team Score is 3</p> <p><b>Dental</b></p>



# Close the loop

Person Nbr	Patient Name	PCP/ Status	Phone Number	Age/ DOB	Gender	Last Visit	ACO
842781		PCP: Dryden, Kevin Status: Active Payer: Medicaid FQHC Group Visits: My CLINICA Connection Status: Enrolled		49 Year(s)	M	11/18/2015 Dryden, K Last WCC: CarePlan Rvw:	X
<b>Alerts</b>		<b>Appts</b>		<b>Active Problem List</b>			
Past Due - Diabetes Eye Exam Past Due - Diabetes Foot Exam Past Due - LDL (Cholesterol) Lab Past Due - Last A1c > 9 on 11/18/2015 Past Due - High Blood Pressure > = 140/90 (Diabetes. ) Past Due - Immunizations ( Past Due - Tdap/TD Vaccine. ) ACO Care Team Score is 3				11/18/2015 - Alcohol-induced chronic pancreatitis 11/18/2015 - Continuous chronic alcoholism 06/17/2014 - Alcoholism - 303.90 06/17/2014 - Iron deficiency anemia - 280.9 06/17/2014 - Methamphetamine abuse - 305.70 06/17/2014 - Pancreatitis - 577.0 06/17/2012 - Diabetes type 2, uncontrolled - 250.02			
<b>Active Medications</b>							
Start Date	Stop Date	Prescribed Elsewhere	Brand Name	Generic Name	Dose	Instructions	
12/21/2015	12/20/2016		SURE COMFORT	PEN NEEDLE, DIABETIC	30 gauge X 5/16"	Inject 10 U of Levemir SQ HS	
12/21/2015	12/19/2016		TRUETRACK TEST STRIP	BLOOD SUGAR DIAGNOSTIC		use 1 Strip by In Vitro route 1 - 3 times every day as needed to monitor blood glucose	
12/21/2015	12/14/2016		THIN LANCETS	LANGETS		inject by Misc.(Non-Drug: Combo Route) route 1- 2 times every day for testing blood sugar.	
12/03/2015	05/29/2016		WAVESENSE PRESTO	BLOOD-GLUCOSE METER		take 1 by Injection route 3 times every day for 365 days Check blood sugar TID	
11/18/2015	11/11/2016		LEVEMIR FLEXTOUCH	INSULIN DETEMIR	100 unit/mL (3 mL)	inject 10 Unit by subcutaneous route every morning	
11/18/2015	11/11/2016		LISINOPRIL	LISINOPRIL	5 mg	take 1 tablet by oral route every day	
11/18/2015	11/11/2016		NOVOLOG FLEXPEN	INSULIN ASPART	100 unit/mL	inject by subcutaneous route per prescriber's instructions. Insulin dosing requires individualization.	
06/05/2015	06/19/2016		TRUETRACK BLOOD GLUCOSE SYSTEM	BLOOD-GLUCOSE METER		use 1 by Topical route every day for glucose monitoring	
<b>Diabetes - High Risk</b>							
<b>Systolic</b>	<b>Diastolic</b>	<b>Eye Exam</b>	<b>Foot Exam</b>	<b>A1c (Last 3)</b>			
140	80			11/18/2015 - 11.5 03/10/2015 - 14.6 08/14/2014 - 14.6			
Group Visit: No							
<b>Open Referrals</b>		<b>Future Labs</b>			<b>Diagnostics</b>		



# What problem are YOU trying to solve?

- How patients qualify for cervical cancer screening? When were they last screened? How much outreach do you need to do to reach your goal?
- How many patients need dental sealants? What's the reduction of caries?
- How do you expand HIV services? Do you have a defined panel of patients? Do you know what they are due for and when in their treatment plan?
- What's my time to third? Are your templates setup to allow ease of scheduling? How are you tracking outreach? What is your schedule utilization?



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[pivotalmomentconsulting.com](http://pivotalmomentconsulting.com)



# Take a break!







# Team Project Sharing: Lightning Rounds



# Family and Medical Counseling Service, Inc. (FMCS)



Angela Wood



Pat Grimes



Wenona Posey



Mia Thompson



LaTasha Currie



LaDonya McClure

Who is on your core project team to support work done in the Transformation Accelerator Program?

Angela Wood, COO

Pat Grimes, NP

Wenona Posey, Clinical Office Manager

Mia Thompson, Care Coordinator

LaTasha Currie, Medical Assistant

LaDonya McClure, Billing Supervisor

# Aims and Measures

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## FMCS Aim

To increase the number of patients receiving care at the MD site by 100% by December 2018.

## FMCS Measure

To maintain a daily appointment filled rate of 80%.

**Numerator:** The number of filled appointment slots

**Denominator:** The number of available appointments

# Drivers and Changes

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## Drivers

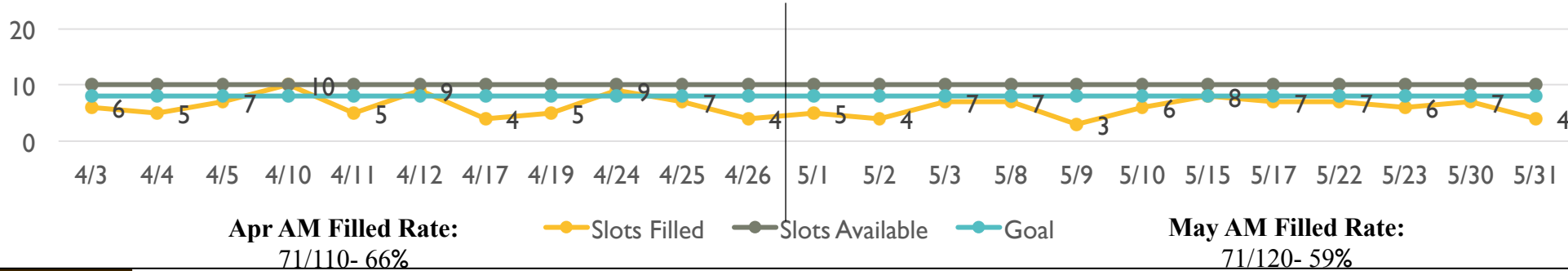
- Access/Appointment Availability
- Community Relationships

## Changes

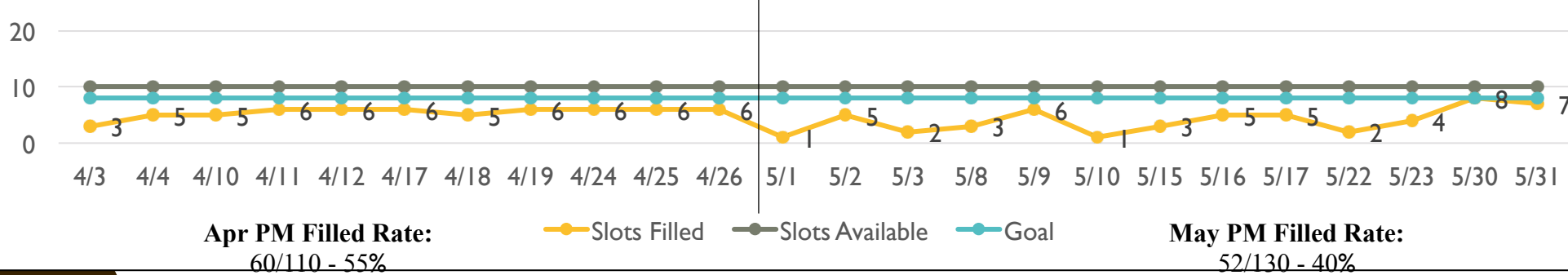
- Change 1: FMCS modified the medical scheduling template changing to a standard 20 minute slot for all appointments and increased the hours that we are open at the MD slot by one hour.
- Change 2. FMCS has facilitated meeting with MCO's that we are credentialed with in MD.
- Change 3: FMCS Change 3: FMCS is opening the clinic for one Saturday per month and on Mondays.
- Change 4: FMCS put a system in place for monitoring number of available appointments each month in comparison to the number of filled appointments each month.
- Change 5: FMCS is participating in numerous community outreach events to increase awareness of our service delivery package.

# DATA

Time Slots Available and Filled (AM Blocks)  
Reporting Period: 4/1/18-5/31/18



Time Slots Available and Filled (PM Blocks)  
Reporting Period: 4/1/18-5/31/18



## PRIMARY MEDICAL MD Slots Filled Report

- Slots filled rate in the AM decreased by 7% from April to May.
- Slots filled rate in the PM decreased by 15% from April to May.
- 19% more slots are being scheduled in the AM than in the PM.



# Learning and Challenges

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FMCS has learned several key lessons as a result of program changes:

1. Patients in the service area seem to prefer the corning session.
2. The addition of the later hour in the evening has not yielded additional patient volume

# Team Time!

## Team Time Worksheet

ORGANIZATION NAME: \_\_\_\_\_

Use this worksheet to help you plan your next steps after this learning session. Reference your driver diagrams and charters as needed. Please write legibly; CCI will be collecting this worksheet and emailing your team a scanned copy after the convening.

### TOP IDEAS TO TAKE BACK

What ideas do you want to take back from today's convening?

### ACTIONS TO DRIVE IMPROVEMENT IN YOUR PROJECT

Define 3 to 5 activities or actions you need to take that align with your project aim, measures, and drivers. Ruthlessly prioritize!

1.

2.

3.

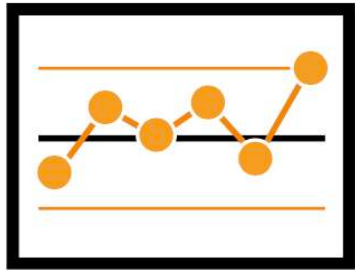
4.

5.

### COHORT CONNECTIONS

Please share which organizations or faculty you'd like to connect with after the convening and for what reasons.

# What's Next?



Submit Monthly  
Data

7<sup>th</sup> of each month



Coaching with  
Tammy & Carolyn



Final Learning  
Session

October 10<sup>th</sup>



Final Report

Due: Dec. 31<sup>st</sup>

# Thank you!

**\*Please complete the evaluation survey.**

**\*Materials and slides for today's learning session are available at:**

<https://www.careinnovations.org/accelerator-team/resources/#learningsession>