### Developing Sustainable Models of Telehealth in the Safety Net



A Public Entity

#### Inland Empire Health Plan

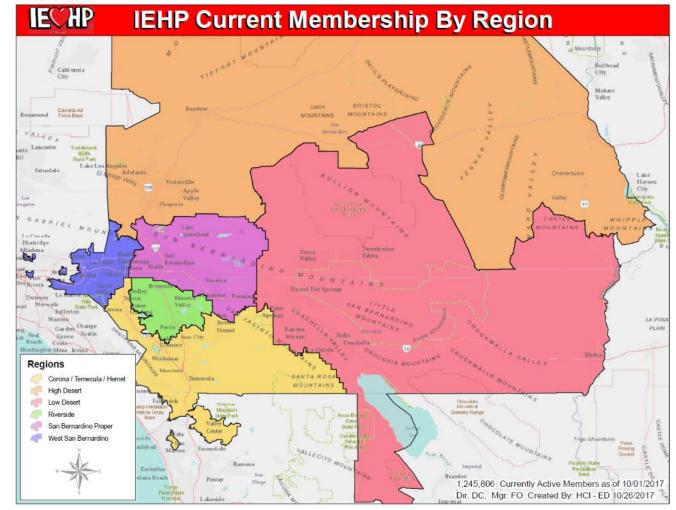
November 13<sup>th</sup>, 2017

Priya Batra, MD, MS, FACOG Medical Director for Family and Community Health Inland Empire Health Plan

> Matthew Wray, MPA, PMP Integration Process Manager Inland Empire Health Plan

# Inland Empire Health Plan (IEHP)

- Not-for-profit, rapidly growing Medi-Cal and Medicare health plan in California
- Provider Network of over 5,000 Providers and more than 1,800 employees
- We serve over 1.2 million residents of the Riverside and San Bernardino counties who are enrolled in Medi-Cal or IEHP DualChoice Cal MediConnect Plan



# Importance of Virtual Care to IEHP

### Strategy Approach: Framing using IEHP's strategic priorities

• The addition of virtual care to IEHP will support four of the health plan's five critical strategic priorities







Practice Transformation



• Quality of Care and Services



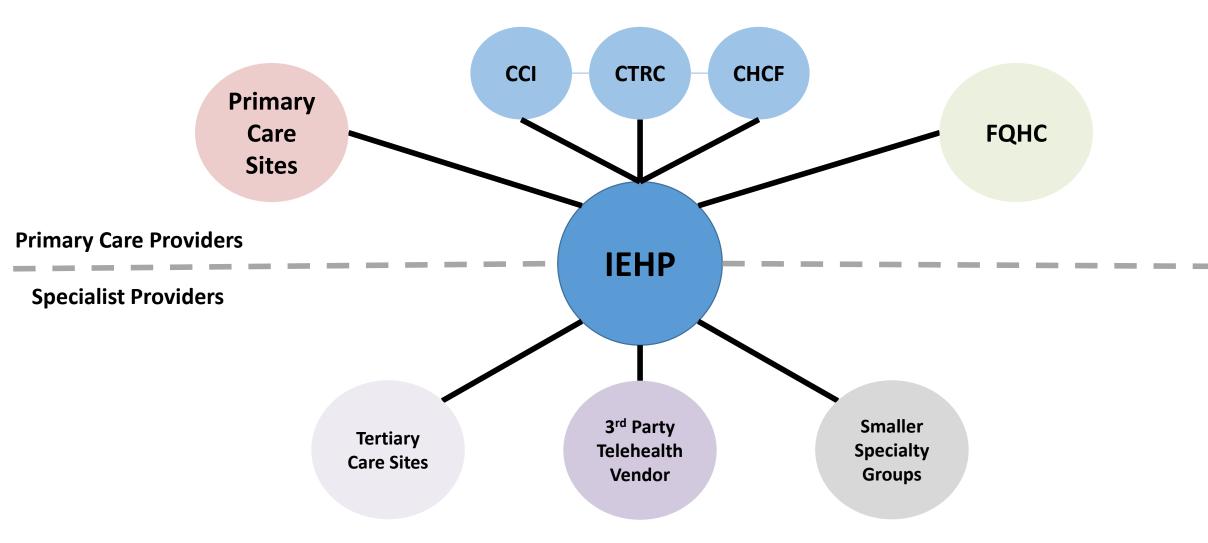
Technology and Data Analytics

## **IEHP Goals**

#### <u>Why</u> do we want to use virtual care?

- Attract Consumers: Enhance member/patient convenience and access to timely diagnosis, treatment, health navigation, health education and appointments
- Expand Reach: Increase provider access to specialist expertise for patient consultations
- Reduce Cost: Improve clinical quality and right-site utilization in avoidable admissions, and decrease readmissions for populations under risk- or value-based payments
- Increase Access: Expand provider capacity through improved operational efficiencies

## Virtual Care Landscape



# **IEHP Supporting Virtual Care**

- Reimbursement for telepsychiatry visits
- Contracting and credentialing with providers and specialists to bridge telehealth access for primary care clinics
- Engagement with UC Berkeley Remote Retinal Screening

# **Early Learning**

- 1. Clinical sites are willing to adopt telehealth, but vary in implementation approach and readiness
- 2. Use data to select launch specialties
- 3. Identify a telehealth champion at each clinical site and within the health plan
- 4. The telehealth world is small

# Questions

