The Principle of Congruency: Tips to Conducting a Workshop Consistent with MI Principles

Considerations for facilitating the workshop (both virtually and in-person)

- **Arrive early or be on the video platform early** in order to be available to connect with participants as they begin to come in. Attempt to connect with each participant as they arrive to welcome them, modeling smiling, eye contact and connecting statements. This creates a friendly environment that is essential to successful MI workshops. It allows a ‘warm start’ to the workshop. This also means arriving extra early to set up visual/audio/tech equipment, so you are free to connect when participants begin arriving.

- Let participants know at the beginning of the workshop **when breaks will be** and stick as closely as possible to this. This models care and attentiveness to the needs of the participants.

- **Dedicate a generous amount of time (at least 1 minute per person) to introductions.** Even if all participants will know each other, asking a low-risk question for them to answer during introductions sets a tone of comradery. For example, asking what made them come to the workshop (make being ‘made’ to come okay for people to share on this one!), what they have heard about MI or what they hope to get from the workshop.

- Use **participants’ names** whenever possible. If you won’t know everyone, name plates are very helpful unless your memory is very good. On video platforms, names typically appear automatically.
Since the foundation of MI is connecting with others, dedicate some time (2-3 minutes for a short 1-2 hour workshop, or 5-7 minutes for a 3 hour or longer workshop) to sharing what your personal connection to MI is. This is where telling a story about yourself can be particularly effective. This is ideally connected to a picture you've included in the slide deck.

Aim for having participants actively practicing for about 30% of the workshop. Remember that the goal is for participants to have an experience of using the skills in the workshop, as well as being the recipient of empathic listening. In this way, participants have an experience of feeling connected to another, listening deeply to them. For virtual workshops, if you have the ability to use break out groups, shoot for the same percentage, about 30% of the workshop.

Model ‘rolling with resistance’ by avoiding contradicting, arguing, or criticizing any participant’s comments, even in the most subtle ways.

Model the intervention of autonomy by avoiding verbal or written ‘command’ rules at workshops (for example, ‘no cell phones’ or ‘no late entry’). If limits are necessary, state the action you will take, not what others ‘must’ do, for example ‘Unfortunately if a participant is more than 15 minutes late, the workshop won’t be very useful to them, so we will reschedule for the participant to come to another workshop’.

Recall that preserving participants’ self-image and self-esteem is very important. No one is able to learn, or take in information if they feel criticized, or less than. One way to do this is to focus explicitly on participants’ strengths when giving feedback. Another way to preserve participants self-esteem is to rely on descriptive feedback (as opposed to evaluative feedback) when observing participants during practice sessions. Descriptive feedback is more specific and actionable, and also makes it easier to avoid wounding participants.

Use the MI techniques in the workshop with participants when possible, such as normalizing, affirming, acknowledging, as well reflective listening and open ended questions.
If you catch yourself giving advice, asking closed questions or other less skillful means, engaging in transparent, narrated self-correction demonstrates humility as well as a growth mindset for the participants.

**Evaluate every workshop** with an evaluation document. Explicitly invite honest feedback at the end when handing out evaluations. Review all feedback in the spirit of improvement (not self-criticism 😊) For virtual, have a link for an evaluation summary on survey monkey or other platform.

**Specific considerations depending on the method of delivering the workshop:**

**The ‘U’ shaped format is one of the best workshop set-ups**, as it allows everyone to see one another, which is essential to creating a shared experience in the workshop. It also allows you, as the presenter, to walk closer to those who are talking. If the ‘U’ isn’t possible, small groups at round tables is second-best. Classroom set ups, with rows of tables and chairs is the least effective.

**Having refreshments is best.** Offering food and drinks is one way of demonstrating empathy, concern for participants’ comfort, and an appreciation of their time (if the workshop is in person).

**Walking around and listening briefly to participants practicing** allows you to ensure no one is role-playing, and instead everyone is using their real selves in practice.

Make sure a welcoming slide is up, your camera is on, and you’ve chatted a ‘hello’ to all message in the chat box, before anyone arrives. Greet everyone as they come on.