Please connect your phone to your webinar platform by dialing #(participant ID)#.



Community Partnerships Communicating for Change June 16, 2020





Today's Agenda

- 1. Welcome!
- 2. Reground Ourselves
- 3. 7-Part Presentation
- 4. Team Working Session: Draft Your Pitch
- 5. Q&A
- 6. Next Steps, Closing & Farewell Jenny!

Where We Are Today

Understand

the System

• Engaging key

stakeholders

• System Mapping

- Identify High Leverage Opportunities
 - May include:
 - Increasing MAT touchpoints
 - Addressing stigma
 - Expanding diversion policies
 - Handoffs between CBOs, healthcare, other

Develop a Shared Vision of Work

- Refine coalition priorities and action teams
- Create a shared vision statement and goals

Identify & Test Solutions

- Brainstorm systemlevel solutions
- Prototype and test 3-5 solutions

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How to make a more compelling presentation to gain support and momentum for your ideas



If you learn and adopt this 7-part narrative structure you will:

- experience more engagement with the audience
- garner support from others that believe in what you're trying to make happen
- get faster decisions or resources from those you need it from





A 7-part structure based on great story telling





Our structure for fostering change

- 1. A story
- 2. The challenge
- 3. Your work
- 4. A plan for change
- 5. Benefits
- 6. Consequences
- 7. An ask





A little more detail

- 1. A story of a user or situation
- 2. The challenge or problem
- 3. How you looked into the challenge
- 4. Three to four points of a plan for change
- 5. Benefits of succeeding with the plan
- 6. Consequences of failing to act
- 7. A call for specific support and action





Presentation Inspiration: WEAVE



Improving your presentation 20 or so pointers to consider

Ways to make you presentation better

- 7-part narrative structure ~ aim for 7 minutes
- Craft the first sentence you'll say for each slide to create clear transitions and flow
- Use specific visual, tangible language
- Use an image for a slide simple and large
- Keep to the purpose of each slide in the narrative
- Put notes of what you want to say in the presenter notes, not as points on the slide

Ways to make you presentation better 2

- Use real pictures from your organization and project
- Show a specific detail that communicates a larger point
- Make one meaningful word or phrase large in the middle of the slide
- Share a compelling statistic or fact
- Vary the beat or pacing of your presentation
- Vary your voice level for emphasis

Critique your own presentation

- What's the first impression of this slide? Does it support the purpose of the slide?
- Does your text, if any, communicate directly and simply?
- Do you come into the slide with a clear and powerful sentence?
- Do your slides work well visually as a set?

Critique your presentation

- In going through your presentation, can you adjust the first sentence to create better transitions and flow?
- In going through your presentation, where do you struggle to make a clear point?
- Where are you sharing too much?

Resources for Building Your Presentation

Free images:

- unsplash.com
- pixabay.com
- pexels.com
- other CCI resources

Begin Drafting Your Presentation

- 1. Get together with your team in a breakout room. Faculty members may pop through to help you!
- 2. Identify your intended audience (eg, law enforcement, funders, navigators, etc) for the presentation. Who does it make sense to engage next?
- 3. Recall your learnings and insights from previous work and webinars.
- 4. Review, refine and practice your presentation to prepare.
 - 1. One team member should present it to the others.
 - 2. Look for ways to improve, be clearer, succinct, and use appropriate visuals.
 - 3. Re-present with improvements to make it better.



Check the linked Google folder to get access to this template

Community Partnerships Presentation Template

- This template has a default font and color scheme. You can change the font and colors to match your organizations template by going to View → Slide Master. Find color and font under the "Background" section.
- · You must keep the slides in a 16:9 format (widescreen).
- This template is a guide. Please adapt to meet your needs! You should, however, address the following points in your <u>5-7 minute</u> presentation:
 - 1. A story of a user or situation
 - 2. The challenge or problem
 - 3. How you looked into the challenge
 - 4. Three to four points of a plan for change
 - 5. Benefits of succeeding with the plan
 - 6. Consequences of failing to act
 - 7. A call for specific support and action
- There are guiding notes in the notes sections of most slides.
- Add photos and videos from your work to make your presentation pop.
- · Keep text to a minimum. Make no more than three points on each slide.





Practice presenting to each other. Give feedback. Refine!

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1 [Why It's Not Happening Now] •No more than three points •No more than three points •No more than three points	2 [How We Explored the Problem] [Research activity example] [Research activity example]	3 [Key Insights about Our Current State]	
4	5	6	
End user quote articulating a key need/pain point in the current		[Ideas Prototyped and Tested]	





Transition to Team Working Sessions Return to main room at 11:50 pm





Looking Ahead: Identify and Test Solutions

Present – September 2020

Major Activities

- July 30 at 12-1:30 pm: Pitch & Feedback Session (Cohort Only)
- August 20 at 12-2:00 pm: Pitch Presentations to Community Stakeholders
- September 17 at 12-1:00 pm: Program Reflections & Wrap Up
- After September: Final Progress Report and Project Case Studies

<u>Outcome</u>

- Coalitions will prototype and test at least 3 systems-level solutions.
- Coalitions will create a packaged pitch to share their work with current and future stakeholders



What to Expect for July 30th Webinar

- Objective: Get initial feedback from your peers and faculty members, before you share your presentation with community stakeholders.
- Presentation Format:
 - 7 minute presentations from each team
 - 5 minute feedback from the cohort
- We will use the remainder of the call to prepare and set expectations for the August 20th Presentation Showcase.



Next Steps

- **Ongoing:** Meet with Trish to refine your pitch.
- ASAP: <u>Invite</u> 2-5 community stakeholders to participate in the August 20th Presentation Showcase. Let CCI know who else you would like invited.
- July 13: Send a copy of your slides to CCI for feedback (optional).
- July 30: Come prepared to pitch to your colleagues for feedback!

Teams:

June 19:

 Send out reference version of webinar slides and recording

CCI:



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ward over teams of Vr to be and to alcosts is a program providence."

Challenge.

 What are the key elements/attributes?
 Goal limits?
 Project types based on "interest areas"? ICU-R

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Comments?
Privacy permissions?



CENTER FOR CARE INNOVATIONS

Questions?

Thank You & Farewell Jenny!

1 Minute of Affirmation Shower:

Please unmute yourself to share an affirmation/thank you for Jenny!

Thank You!

Diana Nguyen Senior Program Coordinator Center for Care Innovations diana@careinnovations.org Tammy Wright Senior Director Center for Care Innovations tammy@careinnovations.org