

PHLN Value-Based Payment Coaching Options

The Center for Health Care Strategies (CHCS) is offering Population Health Learning Network (PHLN) participants the opportunity to receive targeted coaching to advance value-based payment (VBP) efforts.

How Can VBP Help Your Health Center?

VBP encompasses activities that move away from the traditional fee-for-service (FFS) payment system, which rewards the volume of services provided, to alternative payment models that reward high-quality, cost-effective care. Common VBP approaches include pay-for-performance, shared savings models, and capitation payments.

Below are common issues faced by health centers, and ways that CHCS can help through 1:1 coaching:

Our health center is currently piloting an initiative that is grant funded, but the funding runs out soon.

- *How to Implement VBP strategies to sustain the intervention beyond the grant period*
- *How to measure quality performance and return on investment*
- *How to successfully negotiate with payers*

Our health center knows that understanding VBP is important, and its implementation is inevitable, but we don't know how to get started.

- *Understanding VBP models and key design elements*
- *Guidance on selecting a VBP model*
- *How to build competencies and capacity in your organization to support VBP efforts*

Our health center is performing activities that are beneficial for our patients, but we are not paid for these efforts.

- *Explore how flexible funding strategies can be enabled by VBP*
- *How to measure quality performance and return on investment*
- *How to successfully negotiate with payers*

Our health center is in a P4P arrangement, but would like to explore more advanced VBP models.

- *Guidance on selecting a VBP model*
- *How to manage total cost of care*
- *How to work with other providers and organizations under a VBP model*

Contact Us

If you are interested in receiving 1:1 coaching on these or other topics, please contact Rob Houston at rhouston@chcs.org.

ABOUT THE CENTER FOR HEALTH CARE STRATEGIES

The Center for Health Care Strategies (CHCS) is a nonprofit policy center dedicated to improving the health of low-income Americans. It works with state and federal agencies, health plans, providers, and consumer groups to develop innovative programs that better serve people with complex and high-cost health care needs. For more information, visit www.chcs.org.