PHLN Value-Based Payment Coaching Options

The Center for Health Care Strategies (CHCS) is offering Population Health Learning Network (PHLN) participants the opportunity to receive targeted coaching to advance value-based payment (VBP) efforts.

How Can VBP Help Your Health Center?

VBP encompasses activities that move away from the traditional fee-for-service (FFS) payment system, which rewards the volume of services provided, to alternative payment models that reward high-quality, cost-effective care. Common VBP approaches include pay-for-performance, shared savings models, and capitation payments.

Below are common issues faced by health centers, and ways that CHCS can help through 1:1 coaching:

Our health center is currently piloting an initiative that is grant funded, but the funding runs out soon.

- How to Implement VBP strategies to sustain the intervention beyond the grant period
- How to measure quality performance and return on investment
- How to successfully negotiate with payers

Our health center knows that understanding VBP is important, and its implementation is inevitable, but we don’t know how to get started.

- Understanding VBP models and key design elements
- Guidance on selecting a VBP model
- How to build competencies and capacity in your organization to support VBP efforts

Our health center is performing activities that are beneficial for our patients, but we are not paid for these efforts.

- Explore how flexible funding strategies can be enabled by VBP
- How to measure quality performance and return on investment
- How to successfully negotiate with payers

Our health center is in a P4P arrangement, but would like to explore more advanced VBP models.

- Guidance on selecting a VBP model
- How to manage total cost of care
- How to work with other providers and organizations under a VBP model

Contact Us

If you are interested in receiving 1:1 coaching on these or other topics, please contact Rob Houston at rhouston@chcs.org.

ABOUT THE CENTER FOR HEALTH CARE STRATEGIES

The Center for Health Care Strategies (CHCS) is a nonprofit policy center dedicated to improving the health of low-income Americans. It works with state and federal agencies, health plans, providers, and consumer groups to develop innovative programs that better serve people with complex and high-cost health care needs. For more information, visit www.chcs.org.