

## Three Phases of Transitions CP3 Toolkit: Leadership & Culture

This model, adapted from William Bridges, aligns strategies and emotions with transition phases: (1) endings, losing and letting go; (2) neutral; and (3) beginnings.

## **Three Phases of Transitions**

|   | Endings, Losing,<br>and Letting Go  | Neutral   | Beginnings   |
|---|---|---|--|
| Common<br>Emotions                                  | <ul> <li>Fear</li> <li>Denial</li> <li>Anger</li> <li>Sadness</li> <li>Disorientation</li> <li>Frustration</li> <li>Uncertainty</li> <li>Sense of Loss</li> </ul>   | <ul> <li>Confusion</li> <li>Uncertainty</li> <li>Impatience</li> <li>Resentment</li> <li>Low morale (low productivity)</li> <li>Anxiety about role, status, or identity</li> <li>Skepticism</li> </ul>  | <ul> <li>Acceptance</li> <li>High energy</li> <li>Embracing possibilities</li> <li>Hope</li> <li>Openness to learning</li> <li>Renewed commitment</li> </ul> |
| Common<br>Strategies for<br>Navigating the<br>Stage | <ul> <li>Accept resistance</li> <li>Understand emotions</li> <li>Encourage "talking" about it</li> <li>Listen empathetically</li> <li>Communicate openly</li> <li>Provide education about the future state</li> </ul> | <ul> <li>Sense of direction</li> <li>Goals</li> <li>Encourage "talking" about feelings</li> <li>Give/obtain feedback</li> <li>Set short-term goals for quick wins</li> <li>Boost morale</li> <li>Look for ways to contribute to success of change</li> <li>Help manage workloads</li> </ul> | <ul> <li>Link personal goals to<br/>long-term objectives</li> <li>Highlight successes<br/>about the change</li> <li>Celebrate</li> </ul>                     |

## TIPS:

- 1. Don't get impatient or try to push people through. **Guide them positively and sensitively** through the process.
- 2. Remember that **everyone will not reach each stage at the same time** AND that people can **vacillate** between stages, depending on what they think/feel about the change.
- 3. Take time to **celebrate** the change!